FOOD & BEVERAGE MONTHLY DASHBOARD December 2022



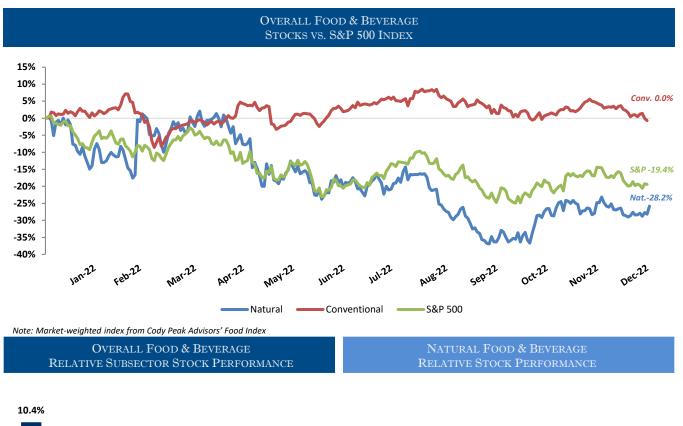
STRATEGIC & CAPITAL ADVISORY FOR CONSUMER COMPANIES



Securities are offered by registered representatives of and transacted through Hamilton Grant, LLC, member FINRA/SIPC. Cody Peak Advisors and Hamilton Grant are unaffiliated entities.



PUBLIC COMPANY STOCK PERFORMANCE – TWELVE MONTHS ENDING DECEMBER 31, 2022



21%

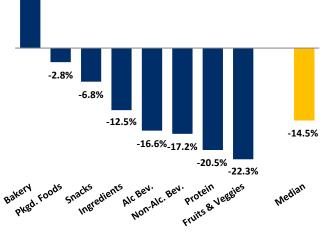
-9% -10% -17%

-62%

LWAY SMPL BRBR VITL HAIN OTLY BYND SNAX LSF

-78% -81% -82%

-94%



	TOP PERFORMING FOOD & BEVERAGE STOCKS BY SUBSECTOR										
SAPPORO	23.7%	BIMBO 1 37.5%	-5.1%	ADM 1 37.4%			EM 1 47.2%	Tootsie			
Alc. Bev	Non-Alc. Bev	Bakery	Fruit & Veggie	Ingred.	Food Dist.	Packaged Food	Protein	Snacks			

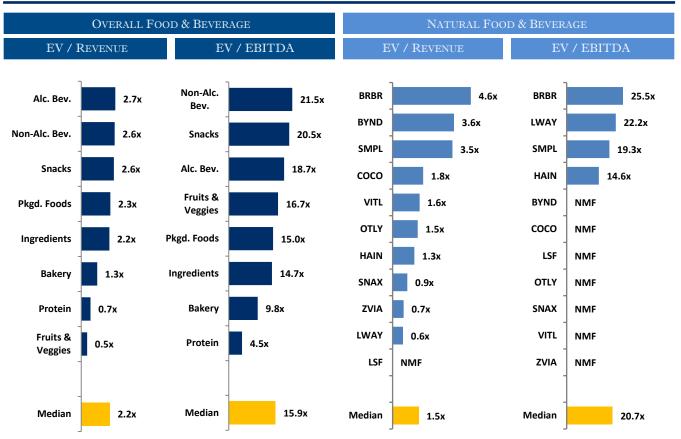
-11%

-42%

Med. Med. Nat. Con. F&B F&B



RELATIVE TRAILING 12-MONTH VALUATION MULTIPLES FOR PUBLIC FOOD & BEVERAGE COMPANIES



TRAILING 12-MONTH VALUATION MULTIPLES FOR OVERALL PUBLIC FOOD & BEVERAGE COMPANIES

Market Data (Given in \$Millions)		Price Performance	Equity	Firm	1 Yr Est. Growth	EV /	LTM	EBITDA	
Company (\$ mm)	Ticker	12/31/22	LTM	Value	Value	Rate	Sales	EBITDA	Margin
Bakery									
ARYZTA AG	ARYN	\$1.19	-4.9%	\$1,182	\$1,486	18.4%	0.8x	7.6x	10.9%
Flowers Foods, Inc.	FLO	28.74	4.6%	6,068	7,087	11.5%	1.5x	14.6x	10.3%
Gruma, S.A.B. de C.V.	BMV:GRUMA B	13.37	4.4%	4,950	6,647	21.3%	1.2x	9.5x	13.1%
Grupo Bimbo, S.A.B. de C.V.	BIMBO A	4.22	37.5%	18,720	25,230	20.3%	1.3x	10.1x	12.7%
Average			10.4%			17.9%	1.2x	10.5x	11.7%
Median			4.5%			19.3%	1.3x	9.8x	11.8%
Alc Bev.									
Anheuser-Busch InBev SA/NV	ABI	\$60.14	-0.5%	\$119,238	\$214,461	7.7%	3.7x	11.9x	31.4%
Asahi Group Holdings, Ltd.	2502	31.23	-19.6%	15,826	27,142	-3.2%	1.6x	12.2x	13.1%
Big Rock Brewery Inc.	TSX:BR	1.44	-70.1%	10	20	-6.9%	0.6x	NMF	NMF
The Boston Beer Company, Inc.	SAM	329.52	-34.8%	4,022	3,856	-1.1%	1.9x	26.3x	7.4%
Brown-Forman Corporation	BF.A	65.76	-3.0%	31,484	32,807	3.7%	7.9x	24.3x	32.7%
Constellation Brands, Inc.	STZ	231.75	-7.7%	42,750	53,857	7.3%	5.6x	15.7x	35.9%
Diageo plc	DGE	43.98	-19.5%	99,721	119,088	10.8%	6.3x	19.0x	33.4%
The Duckhorn Portfolio, Inc.	NAPA	16.57	-29.0%	1,909	2,132	9.0%	5.7x	22.0x	26.1%
Heineken N.V.	HEIA	93.92	-16.5%	54,059	71,271	21.4%	2.7x	13.4x	20.0%
Kirin Holdings Company, Limited	2503	15.25	-4.9%	12,350	17,491	-5.3%	1.3x	8.9x	14.5%
Molson Coors Beverage Company	ТАР	51.52	11.2%	11,220	17,639	4.3%	1.6x	10.6x	15.5%
Pernod Ricard SA	RI	196.38	-18.4%	51,045	60,633	16.2%	5.4x	18.5x	29.3%
Rémy Cointreau SA	RCO	168.43	-30.8%	8,497	8,870	16.3%	5.9x	19.3x	30.6%
Sapporo Holdings Limited	2501	24.87	31.2%	1,938	3,718	-5.3%	1.1x	53.1x	2.1%
Waterloo Brewing Ltd.	TSX:WBR	2.93	-36.1%	105	158	-9.9%	2.0x	22.3x	9.2%
Average			-16.6%			4.3%	3.6x	19.8x	21.5%
Median			-18.4%			4.3%	2.7x	18.7x	23.0%

Source: Public company documents NA – Not available NMF – Not meaningful figure EBITDA = Earnings before interest, taxes, depreciation & amortization Firm Value = Market value of equity + interest-bearing debt - cash CODY PEAK

TRAILING 12-MONTH VALUATION MULTIPLES FOR OVERALL PUBLIC FOOD & BEVERAGE COMPANIES

Market Data (Given in \$Millions)			Price Performance	Equity	Firm	1 Yr Est. Growth	EV /	LTM	EBITDA
Company (\$ mm)	Ticker	12/31/22	LTM	Value	Value	Rate	Sales	EBITDA	Margin
Non-Alc. Bev.									
The Coca-Cola Company	КО	\$63.61	7.4%	\$275,082	\$304,684	10.6%	7.2x	22.5x	32.0%
Keurig Dr Pepper Inc.	KDP	35.66	-3.3%	50,565	63,020	10.7%	4.6x	18.2x	25.4%
Monster Beverage Corporation	MNST	101.53	5.7%	53,011	50,399	15.5%	8.1x	30.2x	26.8%
National Beverage Corp.	FIZZ OTLY	46.53	2.6%	4,344	4,287	3.0%	3.7x	21.5x NMF	17.2% 0.1%
Oatly Group AB PepsiCo, Inc.	PEP	1.74	-78.1% 4.0%	1,030 251,832	1,053 284,493	10.0% 6.9%	1.5x 3.4x	18.8x	18.1%
Primo Water Corporation	TSX:PRMW	15.53	-11.9%	2,482	4,096	7.3%	1.9x	10.8x	17.3%
Reed's, Inc.	REED	0.07	-80.5%	2,402	4,030	9.3%	0.6x	NMF	NMF
The Vita Coco Company, Inc.	COCO	13.82	23.7%	773	761	12.4%	1.8x	90.7x	2.0%
Zevia PBC	ZVIA	4.09	-42.0%	184	106	14.9%	0.7x	NMF	NMF
Average			-17.2%			10.1%	3.3x	30.4x	17.3%
Median			-0.3%			10.3%	2.6x	21.5x	17.7%
<u>Ingredients</u>									
Archer-Daniels-Midland Company	ADM	\$92.85	37.4%	\$51,006	\$59,866	18.6%	0.6x	11.3x	5.3%
Barry Callebaut AG	BARN	1,978.00	-18.6%	10,837	12,112	12.1%	1.5x	14.7x	9.9%
Bunge Limited	BG	99.77	6.9%	14,946	20,703	16.5%	0.3x	7.1x	4.4%
Corbion N.V.	ENXTAM:CRBN	34.03	-27.8%	2,008	2,660	16.7%	2.0x	18.9x	10.8%
Givaudan SA Ingredion Incorporated	SWX:GIVN INGR	3,063.80 97.93	-41.7% 1.3%	28,269 6,420	33,807 8,640	5.6% 15.5%	4.6x	23.1x 9.2x	20.1%
International Flavors & Fragrances Inc.		104.84	-30.4%	26,730	37,715	7.1%	3.0x	9.2x 14.6x	20.4%
Kerry Group plc	KRZ	90.03	-30.1%	15,934		10.7%	2.3x	14.0x 16.8x	13.5%
MGP Ingredients, Inc.	MGPI	106.38	25.2%	2,340	18,561 2,530	23.7%	2.5x 3.3x	10.8X 17.3X	19.3%
Tate & Lyle plc	TATE	8.57	-18.0%	3,412	3,752	19.3%	2.1x	17.5x 12.5x	19.3%
Sensient Technologies Corporation	SXT	72.92	-27.1%	3,065	3,588	4.0%	2.1x 2.5x	12.5x 14.5x	17.2%
Symrise AG	XTRA:SY1	108.64	-26.7%	15,184	17,587	12.0%	4.0x	19.3x	20.8%
Average			-12.5%			13.5%	2.3x	14.9x	14.3%
Median			-22.7%			13.8%	2.2x	14.7x	15.3%
Fruits & Veggies									
Calavo Growers, Inc.	CVGW	\$29.40	-30.7%	\$521	\$587	2.3%	0.5x	20.8x	2.4%
Dole plc	DOLE	9.65	-27.6%	916	2,508	45.2%	0.3x	12.7x	2.2%
Fresh Del Monte Produce Inc.	FDP	26.19	-5.1%	1,253	1,949	4.4%	0.4x	9.0x	4.9%
Mission Produce, Inc.	AVO	11.62	-26.0%	821	1,003	-3.4%	1.0x	27.0x	3.5%
Average			-22.3%			12.1%	0.5x	17.4x	3.2%
Median			-26.8%			3.3%	0.5x	16.7x	3.0%
Snacks									
Chocoladefabriken Lindt & Sprüngli AG	LISN	\$102,739.36	-23.4%	23,789	24,511	5.8%	4.9x	26.7x	18.3%
Delfi Limited	P34	0.58	1.9%	353	265	17.2%	0.6x	4.2x	14.3%
The Hershey Company	HSY	231.57	19.7%	47,491	52,377	15.3%	5.2x	20.5x	25.3%
Hostess Brands, Inc.	TWNK	22.44	9.9%	3,004	3,875	18.4%	2.9x	14.4x	20.4%
John B. Sanfilippo & Son, Inc.	JBSS	81.32	-9.8%	937	992	NA	1.0x	10.2x	9.9%
J&J Snack Foods Corp.	JJSF	149.71	-5.2%	2,878	2,944	14.0%	2.1x	24.7x	8.6%
Mondelez International, Inc. Stryve Foods, Inc.	MDLZ	66.65	0.5%	91,018	111,059	8.4%	3.6x	19.2x	19.0%
Tootsie Roll Industries, Inc.	SNAX TR	0.73 42.57	-81.6%	18 3,132	27 2,999	NA NA	0.9x 4.5x	NMF 27.7x	NMF 16.3%
Utz Brands, Inc.	UTZ	15.86	-0.6%	1,282	2,999	60.7%	4.5x 2.2x	39.6x	5.5%
Average			-6.8%			20.0%	2.8x	20.8x	15.3%
Median			0.0%			15.3%	2.6x	20.8x	16.3%
Protein									
Beyond Meat, Inc.	BYND	\$12.31	-81.1%	785	1,592	-10.9%	3.6x	NMF	NMF
Cal-Maine Foods, Inc.	CALM	54.45	47.2%	2,664	2,284	69.5%	0.9x	3.4x	26.7%
JBS S.A.	BOVESPA:JBSS3	4.16	-38.9%	9,226	26,725	14.0%	0.4x	3.6x	10.5%
Seaboard Corporation	SEB	3,775.21	-4.1%	4,382	4,935	NA	0.4x	6.3x	7.1%
Tyson Foods, Inc.	TSN	62.25	-28.6%	22,275	30,068	3.4%	0.6x	5.4x	10.5%
Vital Farms, Inc.	VITL	14.92	-17.4%	608	523	33.5%	1.6x	NMF	NMF
Average			-20.5%			21.9%	1.3x	4.7x	13.7%
Median			-23.0%			14.0%	0.7x	4.5x	10.5%
			20.070				017.4		20.070



TRAILING 12-MONTH VALUATION MULTIPLES FOR OVERALL PUBLIC FOOD & BEVERAGE COMPANIES

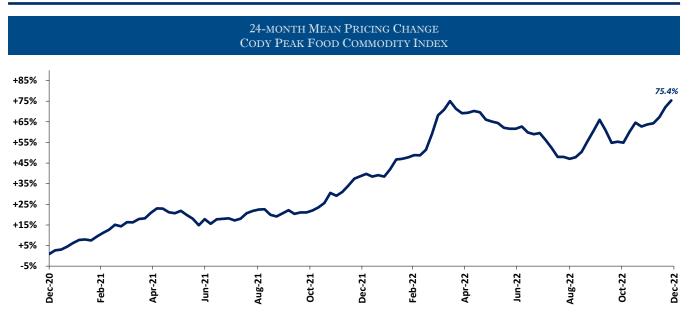
Company (\$ mm) Ticker 12/31/22 LTM Value Value Rate Sales EBTDA Margin Pkad. Foods, Inc. BGS \$1115 63.7% \$7799 \$3,230 3.4% 1.5% 1.2.3% 12.5% BellRing Brands, Inc. BRBR 25.64 -10.1% 3.447 6,326 15.9% 4.6x 25.5% 18.1% Campare Ands, Inc. CAG 38.70 13.3% 18.547 27.594 7.4% 2.3% 1.3.7 18.0% Comagra Brands, Inc. GIS 83.85 22.4% 1.45,47 2.5% 1.7.8 9.5% 1.7.8 9.5% 1.7.8 9.5% 1.7.8 9.5% 1.7.8 9.5% 1.7.8 9.5% 1.7.8 9.5% 1.7.8 9.5% 1.7.8 9.5% 1.7.8 9.5% 1.7.8 9.5% 1.7.8 9.5% 1.7.8 9.5% 1.7.8 1.2.8 1.6% 1.9% 1.5% 1.8.8 2.2% 1.5% 1.2.8% 1.5% 1.2.8%	Market Data (Given in \$Millions)			Price Performance	Equity	Firm	1 Yr Est. Growth	EV /	ITM	EBITDA
B&G Foods, Inc. BGS \$11.15 -63.7% \$799 \$3,230 3.4% 1.5x 12.3x 12.5x BellRing Brands, Inc. BRBR 25.64 -10.1% 3,447 6.326 15.9% 4.6x 25.5x 13.1% Compbel Sour Company CPB 56.75 30.6% 15.995 21.954 8.1% 2.5x 13.7% 18.0% Consigna Brands, Inc. CAG 38.70 13.3% 18.847 27.994 7.4% 2.3x 12.9x 17.7% Danone S.A. BN 52.61 15.3% 32.949 65.477 6.8% 1.7 9.5x 17.8% General Mills, Inc. GIS 83.85 24.4% 49.439 60.786 4.9% 3.1x 16.2x 19.4% The Hain Celestial Group, Inc. HAIN 16.18 -62.0% 1.445 2.399 -2.2% 1.13.8 16.3% More Food Corporation HRL 45.55 -6.7% 2.4890 2.7191 2.3% 2.4% 16.8%	Company (\$ mm)	Ticker	12/31/22		• •					
BellRing Brands, Inc. BRBR 25.64 -10.1% 3.447 6.326 15.9% 4.6x 25.5x 18.1% Campbell Soup Company CPB 56.75 30.6% 16.995 21.954 8.1% 2.5x 13.7% 18.0% Conagra Brands, Inc. CAG 38.70 13.3% 18,547 27.594 7.4% 2.3x 12.9y4 17.7% Danone S.A. BN 52.61 -15.3% 32.949 45.477 6.8% 1.7x 9.5x 17.8% General Mills, Inc. GIS 83.85 24.4% 49.439 60.786 4.9% 3.1x 16.2x 12.4% The Hain Celestial Group, Inc. HAIN 16.18 -62.0% 1.445 2.399 -2.2% 1.3 x 14.6x 8.8% Hormel Foods Corporation HRL 45.55 -6.7% 2.489 27.191 2.3% 2.1x 13.0% 16.4% The Kraft Heira Company K 71.24 10.06% 2.431 31.783 6.7% 2.1x </th <th>Pkgd. Foods</th> <th></th> <th></th> <th></th> <th></th> <th></th> <th></th> <th></th> <th></th> <th></th>	Pkgd. Foods									
BellRing Brands, Inc. BBBR 25.54 -10.1% 34.47 6.326 15.9% 4.6x 25.5x 13.1% Campbell Soup Company CPB 56.75 30.6% 16.995 21,954 8.1% 2.5x 13.7% 18.0% Conaga Brands, Inc. CAG 38.70 13.3% 18,947 27,594 7.4% 2.3x 12.9% 17.7% Danone S.A. BN 52.61 -15.3% 32,949 45,477 6.8% 1.7x 9.5x 17.8% General Mills, Inc. GIS 83.85 24.4% 49.439 60.786 4.9% 3.1x 16.2x 13.4% 16.8x 13.8% 16.7k 12.4% 14.6k 8.8% Hormel Foods Corporation HRL 45.55 -6.7% 24.890 27.191 2.3% 2.2x 17.6x 12.4% Net Korft Heira Company K 71.24 10.6% 2.431 31.783 6.7% 2.1x 13.0% 16.4% Net Korft Heira Company K 71.24 10.6% 2.431 31.783 6.7% 2.1x 13.0% <td< td=""><td>B&G Foods, Inc.</td><td>BGS</td><td>\$11.15</td><td>-63.7%</td><td>\$799</td><td>\$3,230</td><td>3.4%</td><td>1.5x</td><td>12.3x</td><td>12.5%</td></td<>	B&G Foods, Inc.	BGS	\$11.15	-63.7%	\$799	\$3,230	3.4%	1.5x	12.3x	12.5%
Conagra Brands, Inc. CAG 38.70 13.3% 18,547 27,594 7.4% 2.3x 12.9x 17.7% Danone S.A. BN 52.61 -15.3% 32,949 45,477 6.8% 1.7x 9.5x 17.8% General Mills, Inc. GIS 83.85 24.4% 49,439 60,786 4.9% 3.1x 16.2x 19.4% Hormel Foods Corporation HAIN 16.18 -62.0% 1,445 2.399 -2.2% 1.3x 14.6x 8.8% Hormel Foods Corporation HRL 45.55 -6.7% 2,490 27,191 2.3% 2.2x 17.6x 12.4% Kellogg Company K 71.24 10.6% 24.313 31,783 6.7% 2.1x 13.0x 16.4% Laird Superfood, Inc. LSF 0.84 -93.6% 8 (8) -1.8% -0.2x NMF NMF Lamaster Colony Corporation LANC 197.30 19.1% 5.436 5.391 8.7% 3.2x 27.2x	BellRing Brands, Inc.	BRBR	25.64	-10.1%	3,447		15.9%	4.6x	25.5x	18.1%
Danone S.A. BN 52.61 -15.3% 32,949 45,477 6.8% 1.7x 9.5x 17.8% General Mills, Inc. GIS 83.85 24.4% 49,439 60,786 4.9% 3.1x 16.2x 19.4% Hormel Foods Corporation HRL 45.55 -6.7% 24.890 27,191 2.3% 2.2x 17.6x 12.4% The J. M. Smucker Company SIM 158.46 16.7% 16,898 21,585 5.7% 2.6x 14.2x 18.7% The Kraft Heinz Company K 71.24 10.6% 24,313 31,783 6.7% 2.1x 11.8x 22.7x Land Superfood, Inc. LSF 0.84 49.36% 8 (8) -18.8% -02.x NMF Lancaster Colony Corporation LANC 197.30 19.1% 5,436 5,391 8.7% 3.2x 2.2.2x 11.6% Ufeway Foods, Inc. LWAY 5.55 2.07% 86 84 NA 0.6x 22.2x 2.	Campbell Soup Company	СРВ	56.75	30.6%	16,995	21,954	8.1%	2.5x	13.7x	18.0%
General Mills, Inc. GIS 83.85 24.4% 49,439 60,786 4.9% 3.1x 16.2x 19.4% The Hain Celestial Group, Inc. HAIN 16.18 -62.0% 1,445 2,399 -2.2% 1.3x 14.6x 8.8% The J. M. Smucker Company SIM 158.46 16.7% 16,898 21,585 5.7% 2.6x 14.2x 18.7% Kelogg Company K 71.24 10.6% 24,313 31,783 6.7% 2.1x 13.0x 16.4% Laird Superfood, Inc. LSF 0.84 -93.6% 8 (8) -1.8% -0.2x NMF NMF Lamab Weston Holdings, Inc. LW 89.36 41.0% 12,853 15,132 18.7% 3.4x 16.8x 20.0% Laracster Colony Corporation LANC 197.30 19.1% 5,436 5,391 8.7% 3.1x 16.8x 20.0% Laracster Colony Corporation LANC 82.89 -14.2% 22.219 27.248 19.7%	Conagra Brands, Inc.	CAG	38.70	13.3%	18,547	27,594	7.4%	2.3x	12.9x	17.7%
The Hain Celestial Group, Inc. HAIN 16.18 -62.0% 1,445 2,399 -2.2% 1.3x 14.6x 8.8% Hormel Foods Corporation HRL 45.55 -6.7% 24,890 27,191 2.3% 2.2x 17.6x 12.4% The J. M. Smucker Company SIM 158.46 16.7% 16.88 21,585 5.7% 2.6x 14.2x 18.7% Kellogg Company K 71.24 10.6% 24,313 31,783 6.7% 2.1x 13.0x 16.4% Laird Superfood, Inc. LSF 0.84 49.867 69.301 0.8% 2.7x 11.8x 22.7% Laird Superfood, Inc. LW 89.36 41.0% 12.853 15.132 18.7% 3.4x 16.8x 20.0% Larcaster Colony Corporation LNC 197.30 19.1% 5.436 5.391 8.7% 3.2x 27.2x 11.6% Lifeway Foods, Inc. LWAY 5.55 20.7% 86 44 NA 0.6x 2.2x </td <td>Danone S.A.</td> <td>BN</td> <td>52.61</td> <td>-15.3%</td> <td>32,949</td> <td>45,477</td> <td>6.8%</td> <td>1.7x</td> <td>9.5x</td> <td>17.8%</td>	Danone S.A.	BN	52.61	-15.3%	32,949	45,477	6.8%	1.7x	9.5x	17.8%
Hormel Foods Corporation HRL 45.55 -6.7% 24,890 27,191 2.3% 2.2x 17.6x 12.4% The J. M. Smucker Company SJM 158.46 16.7% 16,898 21,585 5.7% 2.6x 14.2x 18.7% Kellogs Company K 71.24 10.6% 24,313 31,783 6.7% 2.1x 13.0x 16.4% Laird Superfood, Inc. LSF 0.84 -93.6% 8 (8) -1.8% -0.2x NMF NMF Lamaster Colony Corporation LANC 197.30 19.1% 5,436 5,391 8.7% 3.2x 27.2x 11.6% Lifeway Foods, Inc. LWAY 5.55 20.7% 86 84 NA 0.6x 22.2x 2.8% McCormick & Company, Incorporated MKC 82.89 -14.2% 22.219 27.245 1.9% 3.4 17.8% Nestlé S.A. NESN 115.87 -17.1% 319.794 37.246 6.9% 3.8 19.7%	General Mills, Inc.	GIS	83.85	24.4%	49,439	60,786	4.9%	3.1x	16.2x	19.4%
The J. M. Smucker Company SIM 158.46 16.7% 16,898 21,585 5.7% 2.6x 14.2x 18.7% Kellogg Company K 71.24 10.6% 24,313 31,783 6.7% 2.1x 13.0x 16.4% Laird Superfood, Inc. LSF 0.84 -93.6% 8 (8) -1.8% -0.2x NMF NMF Laird Superfood, Inc. LW 89.36 41.0% 12,853 15,132 18.7% 3.4x 16.8x 20.0% Lancaster Colony Corporation LANC 197.30 19.1% 5,436 5,391 8.7% 3.2x 27.2x 11.6% Ufeway Foods, Inc. LWAY 5.55 20.7% 86 8 NA 0.6x 22.2x 2.8% McCormick & Company, Incorporated MKC 82.89 -14.2% 22,219 27,248 6.9% 3.9x 19.7x 19.8% Nestlé S.A. POST 90.26 -19.9% 5.302 11.03 5.2% 1.9x 14	The Hain Celestial Group, Inc.	HAIN	16.18	-62.0%	1,445	2,399	-2.2%	1.3x	14.6x	8.8%
Kellogg Company K 71.24 10.6% 24,313 31,783 6.7% 2.1x 13.0x 16.4% The Kraft Heinz Company KHC 40.71 13.4% 49,867 69,301 0.8% 2.7x 11.8x 22.7% Laird Superfood, Inc. LSF 0.84 -93,6% 8 (8) -1.8% -0.2x NMF NMF Lam bueston Holdings, Inc. LW 89,36 41.0% 12,853 15,132 18.7% 3.4x 16.8x 20.0% Lifeway Foods, Inc. LWAY 5.55 20.7% 86 84 NA 0.6x 22.2x 2.8% Necornick & Company, Incorporated MKC 82.89 -14.2% 22,219 27,255 1.7% 4.3x 24.0x 17.8% Post Holdings, Inc. POST 90.26 -19.9% 5,302 11,103 5.2% 1.9% 14.0x 13.6% Saputo Inc. TSX: SAP 24.77 10.0% 10,380 13,192 9.0% 1.1x 1	Hormel Foods Corporation	HRL	45.55	-6.7%	24,890	27,191	2.3%	2.2x	17.6x	12.4%
The Kraft Heinz Company KHC 40.71 13.4% 49,867 69,301 0.8% 2.7x 11.8x 22.7% Laird Superfood, Inc. LSF 0.84 -93.6% 8 (8) -1.8% -0.2x NMF NMF Lamb Weston Holdings, Inc. LW 89.36 41.0% 12,853 15,132 18.7% 3.4x 16.8x 20.0% Larcaster Colony Corporation LANC 197.30 19.1% 5,436 5.391 8.7% 3.2x 27.2x 11.6% Lifeway Foods, Inc. LWAY 5.55 20.7% 86 84 NA 0.6x 22.2x 2.2.8% McCormick & Company, Incorporated MKC 82.89 -14.2% 22,219 27,285 1.7% 4.3x 24.0x 17.8% Nestlé S.A. NESN 115.87 -17.1% 319,749 372,248 6.9% 3.9x 19.7x 19.8% 5.302 11,103 5.2% 1.9x 14.0x 13.6% Saputo Inc. TSX SAP 24.77 <td>The J. M. Smucker Company</td> <td>SJM</td> <td>158.46</td> <td>16.7%</td> <td>16,898</td> <td>21,585</td> <td>5.7%</td> <td>2.6x</td> <td>14.2x</td> <td>18.7%</td>	The J. M. Smucker Company	SJM	158.46	16.7%	16,898	21,585	5.7%	2.6x	14.2x	18.7%
Laird Superfood, Inc. LSF 0.84 -93.6% 8 (8) -1.8% -0.2x NMF NMF Lamb Weston Holdings, Inc. LW 89.36 41.0% 12,853 15,132 18.7% 3.4x 16.8x 20.0% Lancaster Colony Corporation LANC 197.30 19.1% 5,436 5,391 8.7% 3.2x 27.2x 11.6% Lifeway Foods, Inc. LWAY 5.55 20.7% 86 84 NA 0.6x 22.2x 2.8% McCormick & Company, Incorporated MKC 82.89 -14.2% 22,219 27,285 1.7% 4.3x 24.0x 17.8% Nesti 6 S.A. NESN 115.87 -17.1% 319,749 372,248 6.9% 3.9x 19.7x 19.8% Saputo Inc. TSX: SAP 24.77 10.0% 10,380 13,192 9.0% 1.1x 15.5x 7.0% Seneca Foods Corporation SENE A 60.95 27.1% 462 823 NA 0.6x	Kellogg Company	К	71.24	10.6%	24,313	31,783	6.7%	2.1x	13.0x	16.4%
Lamb Weston Holdings, Inc. LW 89.36 41.0% 12,853 15,132 18.7% 3.4x 16.8x 20.0% Lancaster Colony Corporation LANC 197.30 19.1% 5,436 5,391 8.7% 3.2x 27.2x 11.6% Lifeway Foods, Inc. LWAY 5.55 20.7% 86 84 NA 0.6x 22.2x 2.8% McCormick & Company, Incorporated MKC 82.89 -14.2% 22,219 27.285 1.7% 4.3x 24.0k 17.8% Nestlé S.A. NESN 115.87 -17.1% 319,749 372,248 6.9% 3.9x 19.7x 19.8% Post Holdings, Inc. POST 90.26 -19.9% 5,302 11,103 5.2% 1.9x 14.0x 13.6% Saputo Inc. TSX: SAP 24.77 10.0% 10.380 13,192 9.0% 1.1x 15.5x 7.0% Seneca Foods Corporation SENE.A 60.95 27.1% 462 823 NA 0.6x <td>The Kraft Heinz Company</td> <td>КНС</td> <td>40.71</td> <td>13.4%</td> <td>49,867</td> <td>69,301</td> <td>0.8%</td> <td>2.7x</td> <td>11.8x</td> <td>22.7%</td>	The Kraft Heinz Company	КНС	40.71	13.4%	49,867	69,301	0.8%	2.7x	11.8x	22.7%
Lancaster Colony Corporation LANC 197.30 19.1% 5,436 5,391 8.7% 3.2x 27.2x 11.6% Lifeway Foods, Inc. LWAY 5.55 20.7% 86 84 NA 0.6x 22.2x 2.8% McCormick & Company, Incorporated MKC 82.89 -14.2% 22,219 27,285 1.7% 4.3x 24.0x 17.8% Nestlé S.A. NESN 115.87 -17.1% 319,794 372,248 6.9% 3.9x 19.7x 19.8% Post Holdings, Inc. POST 90.26 -19.9% 5,302 11,103 5.2% 1.9x 14.0x 13.6% Sepace Foods Corporation SENE.A 60.95 27.1% 462 823 NA 0.6x 7.8x 7.1% The Simply Good Foods Company SMPL 38.03 -8.5% 3.804 4,191 6.7% 3.5x 19.3x 18.3% Sovos Brands, Inc. THS 49.38 21.8% 2,769 4,756 -19.6% 1.0x<	Laird Superfood, Inc.	LSF	0.84	-93.6%	8	(8)	-1.8%	-0.2x	NMF	NMF
Lifeway Foods, Inc. LWAY 5.55 20.7% 86 84 NA 0.6x 22.2x 2.8% McCormick & Company, Incorporated MKC 82.89 -14.2% 22,219 27,285 1.7% 4.3x 24.0x 17.8% Nestlé S.A. NESN 115.87 -17.1% 319,749 372,248 6.9% 3.9x 19.7x 19.8% Post Holdings, Inc. POST 90.26 -19.9% 5,302 11,103 5.2% 1.9x 14.0x 13.6% Saputo Inc. TSX: SAP 24.77 10.0% 10.380 13,192 9.0% 1.1x 15.5x 7.0% Seneca Foods Corporation SENE.A 60.95 27.1% 462 823 NA 0.6x 7.8x 7.1% The Simply Good Foods Company SMPL 38.03 -8.5% 3,804 4,191 6.7% 3.5x 19.3x 18.3% Sovos Brands, Inc. SOVO 14.37 NA 1,451 1,868 17.9% 2.3x <td< td=""><td>Lamb Weston Holdings, Inc.</td><td>LW</td><td>89.36</td><td>41.0%</td><td>12,853</td><td>15,132</td><td>18.7%</td><td>3.4x</td><td>16.8x</td><td>20.0%</td></td<>	Lamb Weston Holdings, Inc.	LW	89.36	41.0%	12,853	15,132	18.7%	3.4x	16.8x	20.0%
McCormick & Company, Incorporated MKC 82.89 -14.2% 22,219 27,285 1.7% 4.3x 24.0x 17.8% Nestlé S.A. NESN 115.87 -17.1% 319,749 372,248 6.9% 3.9x 19.7x 19.8% Post Holdings, Inc. POST 90.26 -19.9% 5,302 11,103 5.2% 1.9x 14.0x 13.6% Saputo Inc. TSX: SAP 24.77 10.0% 10,380 13,192 9.0% 1.1x 15.5x 7.0% Seneca Foods Corporation SENE.A 60.95 27.1% 462 823 NA 0.6x 7.8x 7.1% The Simply Good Foods Company SMPL 38.03 -8.5% 3,804 4,191 6.7% 3.5x 19.3x 18.3% Sovos Brands, Inc. SOVO 14.37 NA 1,451 1,868 17.9% 2.3x 22.4x 10.4% Meetian 10.3% 2.769 4,756 -19.6% 1.0x 14.6x 7.0%	Lancaster Colony Corporation	LANC	197.30	19.1%	5,436	5,391	8.7%	3.2x	27.2x	11.6%
Nestlé S.A. NESN 115.87 -17.1% 319,749 372,248 6.9% 3.9x 19.7x 19.8% Post Holdings, Inc. POST 90.26 -19.9% 5,302 11,103 5.2% 1.9x 14.0x 13.6% Saputo Inc. TSX: SAP 24.77 10.0% 10,380 13,192 9.0% 1.1x 15.5x 7.0% Seneca Foods Corporation SENE.A 60.95 27.1% 462 823 NA 0.6x 7.8x 7.1% The Simply Good Foods Company SMPL 38.03 -8.5% 3,804 4,191 6.7% 3.5x 19.3x 18.3% Sovos Brands, Inc. SOVO 14.37 NA 1,451 1,868 17.9% 2.3x 22.4x 10.4% Average -2.8% 2,769 4,756 -19.6% 1.0x 14.6x 7.0% Average -2.8% 5.4% 2.3x 15.0x 17.1% Median 10.3% 6.7% 2.3x 15.0x <td>Lifeway Foods, Inc.</td> <td>LWAY</td> <td>5.55</td> <td>20.7%</td> <td>86</td> <td>84</td> <td>NA</td> <td>0.6x</td> <td>22.2x</td> <td>2.8%</td>	Lifeway Foods, Inc.	LWAY	5.55	20.7%	86	84	NA	0.6x	22.2x	2.8%
Post Holdings, Inc. POST 90.26 -19.9% 5,302 11,103 5.2% 1.9x 14.0x 13.6% Saputo Inc. TSX: SAP 24.77 10.0% 10,380 13,192 9.0% 1.1x 15.5x 7.0% Seneca Foods Corporation SENE.A 60.95 27.1% 462 823 NA 0.6x 7.8x 7.1% The Simply Good Foods Company SMPL 38.03 -8.5% 3,804 4,191 6.7% 3.5x 19.3x 18.3% Sovos Brands, Inc. SOVO 14.37 NA 1,451 1,868 17.9% 2.3x 22.4x 10.4% TreeHouse Foods, Inc. THS 49.38 21.8% 2,769 4,756 -19.6% 1.0x 14.6x 7.0% Average -2.8% 5.4% 2.3x 16.6x 14.4% Median 10.3% 6.7% 2.3x 15.0x 17.1% Food Distributors The Chefs' Warehouse, Inc. CHEF \$33.28 -0.1% 1,274	McCormick & Company, Incorporated	MKC	82.89	-14.2%	22,219	27,285	1.7%	4.3x	24.0x	17.8%
Saputo Inc. TSX: SAP 24.77 10.0% 10,380 13,192 9.0% 1.1x 15.5x 7.0% Seneca Foods Corporation SENE.A 60.95 27.1% 462 823 NA 0.6x 7.8x 7.1% The Simply Good Foods Company SMPL 38.03 -8.5% 3,804 4,191 6.7% 3.5x 19.3x 18.3% Sovos Brands, Inc. SOVO 14.37 NA 1,451 1,868 17.9% 2.3x 22.4x 10.4% TreeHouse Foods, Inc. THS 49.38 21.8% 2,769 4,756 -19.6% 1.0x 14.6x 7.0% Average -2.8% 5.4% 2.3x 16.6x 14.4% 7.0% Median 10.3% 6.7% 2.3x 15.0x 17.1% Food Distributors T 1 1.274 1,777 46.5% 0.7x 15.9x 4.7% Performance Food Group Company PFGC \$58.39 27.2% 9,090 13.831	Nestlé S.A.	NESN	115.87	-17.1%	319,749	372,248	6.9%	3.9x	19.7x	19.8%
Seneca Foods Corporation SENE.A 60.95 27.1% 462 823 NA 0.6x 7.8x 7.1% The Simply Good Foods Company SMPL 38.03 -8.5% 3,804 4,191 6.7% 3.5x 19.3x 18.3% Sovos Brands, Inc. SOVO 14.37 NA 1,451 1,868 17.9% 2.3x 22.4x 10.4% TreeHouse Foods, Inc. THS 49.38 21.8% 2,769 4,756 -19.6% 1.0x 14.6x 7.0% Average -2.8% 5.4% 2.3x 16.6x 14.4% 7.0% Median 10.3% 6.7% 2.3x 15.0x 17.1% Food Distributors The Chefs' Warehouse, Inc. CHEF \$33.28 -0.1% 1,274 1,777 46.5% 0.7x 15.9x 4.7% Performance Food Group Company PFGC \$58.39 27.2% 9,090 13,831 23.1% 0.3x 14.5x 1.9% Sysco Corporation SYY \$76.45 </td <td>Post Holdings, Inc.</td> <td>POST</td> <td>90.26</td> <td>-19.9%</td> <td>5,302</td> <td>11,103</td> <td>5.2%</td> <td>1.9x</td> <td>14.0x</td> <td>13.6%</td>	Post Holdings, Inc.	POST	90.26	-19.9%	5,302	11,103	5.2%	1.9x	14.0x	13.6%
The Simply Good Foods Company SMPL 38.03 -8.5% 3,804 4,191 6.7% 3.5x 19.3x 18.3% Sovos Brands, Inc. SOVO 14.37 NA 1,451 1,868 17.9% 2.3x 22.4x 10.4% TreeHouse Foods, Inc. THS 49.38 21.8% 2,769 4,756 -19.6% 1.0x 14.6x 7.0% Average -2.8% 5.4% 2.3x 16.6x 14.4% Median 10.3% 6.7% 2.3x 15.0x 17.1% Food Distributors The Chefs' Warehouse, Inc. CHEF \$33.28 -0.1% 1,274 1,777 46.5% 0.7x 15.9x 4.7% Performance Food Group Company PFGC \$58.39 27.2% 9,090 13,831 23.1% 0.3x 14.5x 1.9% SpartanNash Company SPTN \$30.24 17.4% 1,066 1,856 7.3% 0.2x 9.8x 2.0% Sysco Corporation SYY \$76.45 -2.7%<	Saputo Inc.	TSX: SAP	24.77	10.0%	10,380	13,192	9.0%	1.1x	15.5x	7.0%
Sovos Brands, Inc. SOVO 14.37 NA 1,451 1,868 17.9% 2.3x 22.4x 10.4% TreeHouse Foods, Inc. THS 49.38 21.8% 2,769 4,756 -19.6% 1.0x 14.6x 7.0% Average -2.8% 5.4% 2.3x 16.6x 14.4% Median 10.3% 6.7% 2.3x 15.0x 17.1% Food Distributors The Chefs' Warehouse, Inc. CHEF \$33.28 -0.1% 1,274 1,777 46.5% 0.7x 15.9x 4.7% Performance Food Group Company PFGC \$58.39 27.2% 9,090 13,831 23.1% 0.3x 14.5x 1.9% SpartanNash Company SPTN \$30.24 17.4% 1,066 1,856 7.3% 0.2x 9.8x 2.0% Sysco Corporation SYY \$76.45 -2.7% 38,742 49,878 10.9% 0.7x 14.6x 4.8% US Foods Holding Corp. USFD \$34.02 -2.3%	Seneca Foods Corporation	SENE.A	60.95	27.1%	462	823	NA	0.6x	7.8x	7.1%
TreeHouse Foods, Inc. THS 49.38 21.8% 2,769 4,756 -19.6% 1.0x 14.6x 7.0% Average -2.8% 5.4% 2.3x 16.6x 14.4% Median 10.3% 6.7% 2.3x 15.0x 17.1% Food Distributors The Chefs' Warehouse, Inc. CHEF \$33.28 -0.1% 1,274 1,777 46.5% 0.7x 15.9x 4.7% Performance Food Group Company PFGC \$58.39 27.2% 9,090 13,831 23.1% 0.3x 14.5x 1.9% SpartanNash Company SPTN \$30.24 17.4% 1,066 1,856 7.3% 0.2x 9.8x 2.0% Sysco Corporation SYY \$76.45 -2.7% 38,742 49,878 10.9% 0.7x 14.6x 4.8% US Foods Holding Corp. USFD \$34.02 -2.3% 7,651 12,975 15.7% 0.4x 13.9x 2.8% Average 7.9% 20.7% 0.5x	The Simply Good Foods Company	SMPL	38.03	-8.5%	3,804	4,191	6.7%	3.5x	19.3x	18.3%
Average -2.8% 5.4% 2.3x 16.6x 14.4% Median 10.3% 6.7% 2.3x 15.0x 17.1% Food Distributors The Chefs' Warehouse, Inc. CHEF \$33.28 -0.1% 1,274 1,777 46.5% 0.7x 15.9x 4.7% Performance Food Group Company PFGC \$58.39 27.2% 9,090 13,831 23.1% 0.3x 14.5x 1.9% SpartanNash Company SPTN \$30.24 17.4% 1,066 1,856 7.3% 0.2x 9.8x 2.0% Sysco Corporation SYY \$76.45 -2.7% 38,742 49,878 10.9% 0.7x 14.6x 4.8% US Foods Holding Corp. USFD \$34.02 -2.3% 7,651 12,975 15.7% 0.4x 13.9x 2.8% Average 7.9% 20.7% 0.5x 13.7x 3.2%	Sovos Brands, Inc.	SOVO	14.37	NA	1,451	1,868	17.9%	2.3x	22.4x	10.4%
Median 10.3% 6.7% 2.3x 15.0x 17.1% Food Distributors The Chefs' Warehouse, Inc. CHEF \$33.28 -0.1% 1,274 1,777 46.5% 0.7x 15.9x 4.7% Performance Food Group Company PFGC \$58.39 27.2% 9,090 13,831 23.1% 0.3x 14.5x 1.9% SpartanNash Company SPTN \$30.24 17.4% 1,066 1,856 7.3% 0.2x 9.8x 2.0% Sysco Corporation SYY \$76.45 -2.7% 38,742 49,878 10.9% 0.7x 14.6x 4.8% US Foods Holding Corp. USFD \$34.02 -2.3% 7,651 12,975 15.7% 0.4x 13.9x 2.8% Average 7.9% 20.7% 0.5x 13.7x 3.2%	TreeHouse Foods, Inc.	THS	49.38	21.8%	2,769	4,756	-19.6%	1.0x	14.6x	7.0%
Food Distributors The Chefs' Warehouse, Inc. CHEF \$33.28 -0.1% 1,274 1,777 46.5% 0.7x 15.9x 4.7% Performance Food Group Company PFGC \$58.39 27.2% 9,090 13,831 23.1% 0.3x 14.5x 1.9% SpartanNash Company SPTN \$30.24 17.4% 1,066 1,856 7.3% 0.2x 9.8x 2.0% Sysco Corporation SYY \$76.45 -2.7% 38,742 49,878 10.9% 0.7x 14.6x 4.8% US Foods Holding Corp. USFD \$34.02 -2.3% 7,651 12,975 15.7% 0.4x 13.9x 2.8% Average 7.9% 20.7% 0.5x 13.7x 3.2%	Average			-2.8%			5.4%	2.3x	16.6x	14.4%
The Chefs' Warehouse, Inc. CHEF \$33.28 -0.1% 1,274 1,777 46.5% 0.7x 15.9x 4.7% Performance Food Group Company PFGC \$58.39 27.2% 9,090 13,831 23.1% 0.3x 14.5x 1.9% SpartanNash Company SPTN \$30.24 17.4% 1,066 1,856 7.3% 0.2x 9.8x 2.0% Sysco Corporation SYY \$76.45 -2.7% 38,742 49,878 10.9% 0.7x 14.6x 4.8% US Foods Holding Corp. USFD \$34.02 -2.3% 7,651 12,975 15.7% 0.4x 13.9x 2.8% Average 7.9% 20.7% 0.5x 13.7x 3.2%	Median			10.3%			6.7%	2.3x	15.0x	17.1%
Performance Food Group Company PFGC \$58.39 27.2% 9,090 13,831 23.1% 0.3x 14.5x 1.9% SpartanNash Company SPTN \$30.24 17.4% 1,066 1,856 7.3% 0.2x 9.8x 2.0% Sysco Corporation SYY \$76.45 -2.7% 38,742 49,878 10.9% 0.7x 14.6x 4.8% US Foods Holding Corp. USFD \$34.02 -2.3% 7,651 12,975 15.7% 0.4x 13.9x 2.8% Average 7.9% 20.7% 0.5x 13.7x 3.2%	Food Distributors									
SpartanNash Company SPTN \$30.24 17.4% 1,066 1,856 7.3% 0.2x 9.8x 2.0% Sysco Corporation SYY \$76.45 -2.7% 38,742 49,878 10.9% 0.7x 14.6x 4.8% US Foods Holding Corp. USFD \$34.02 -2.3% 7,651 12,975 15.7% 0.4x 13.9x 2.8% Average 7.9% 20.7% 0.5x 13.7x 3.2%	The Chefs' Warehouse, Inc.	CHEF	\$33.28	-0.1%	1,274	1,777	46.5%	0.7x	15.9x	4.7%
Sysco Corporation SYY \$76.45 -2.7% 38,742 49,878 10.9% 0.7x 14.6x 4.8% US Foods Holding Corp. USFD \$34.02 -2.3% 7,651 12,975 15.7% 0.4x 13.9x 2.8% Average 7.9% 20.7% 0.5x 13.7x 3.2%	Performance Food Group Company	PFGC	\$58.39	27.2%	9,090	13,831	23.1%	0.3x	14.5x	1.9%
US Foods Holding Corp. USFD \$34.02 -2.3% 7,651 12,975 15.7% 0.4x 13.9x 2.8% Average 7.9% 20.7% 0.5x 13.7x 3.2%	SpartanNash Company	SPTN	\$30.24	17.4%	1,066	1,856	7.3%	0.2x	9.8x	2.0%
Average 7.9% 20.7% 0.5x 13.7x 3.2%	Sysco Corporation	SYY	\$76.45	-2.7%	38,742	49,878	10.9%	0.7x	14.6x	4.8%
5	US Foods Holding Corp.	USFD	\$34.02	-2.3%	7,651	12,975	15.7%	0.4x	13.9x	2.8%
Median -0.1% 15.7% 0.4x 14.5x 2.8%	Average			7.9%			20.7%	0.5x	13.7x	3.2%
	Median			-0.1%			15.7%	0.4x	14.5x	2.8%

TRAILING 12-MONTH VALUATION MULTIPLES FOR NATURAL PUBLIC FOOD & BEVERAGE COMPANIES

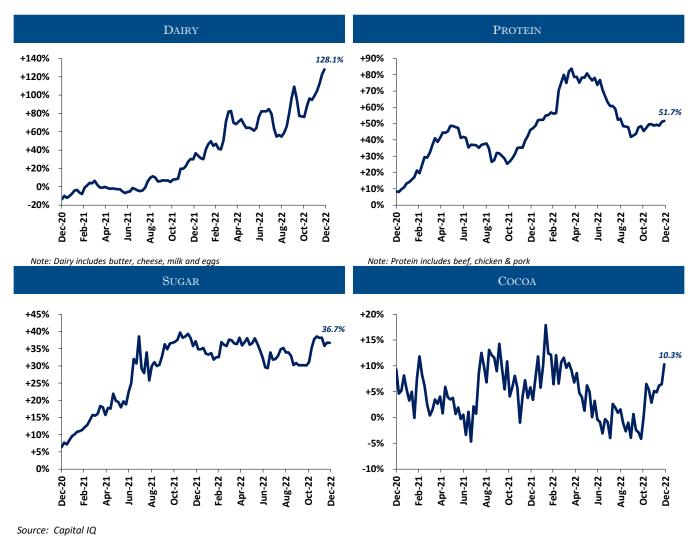
Market Data (Given in \$Millions)			Price			1 Yr Est.			
		Price	Performance	Equity	Firm	Growth	EV / I	TM	EBITDA
Company (\$ mm)	Ticker	12/31/22	LTM	Value	Value	Rate	Sales	EBITDA	Margin
Natural F&B									
BellRing Brands, Inc.	BRBR	\$25.64	-10.1%	\$3,447	\$6,326	15.9%	4.6x	25.5x	18.1%
Beyond Meat, Inc.	BYND	12.31	-81.1%	785	1,592	-10.9%	3.6x	NMF	NMF
The Hain Celestial Group, Inc.	HAIN	16.18	-62.0%	1,445	2,399	-2.2%	1.3x	14.6x	8.8%
Laird Superfood, Inc.	LSF	0.84	-93.6%	8	(8)	-1.8%	NMF	NMF	NMF
Lifeway Foods, Inc.	LWAY	5.55	20.7%	86	84	NA	0.6x	22.2x	2.8%
Oatly Group AB	OTLY	1.74	-78.1%	1,030	1,053	10.0%	1.5x	NMF	NMF
The Simply Good Foods Company	SMPL	38.03	-8.5%	3,804	4,191	6.7%	3.5x	19.3x	18.3%
Stryve Foods, Inc.	SNAX	0.73	-81.6%	18	27	0.7%	0.9x	NMF	NMF
The Vita Coco Company, Inc.	COCO	13.82	23.7%	773	761	12.4%	1.8x	NMF	2.0%
Vital Farms, Inc.	VITL	14.92	-17.4%	608	523	33.3%	1.6x	NMF	NMF
Zevia PBC	ZVIA	4.09	-42.0%	184	106	14.9%	0.7x	NMF	NMF
Natural Retail & Distribution									
Natural Grocers by Vitamin Cottage, Inc.	NGVC	9.14	-35.9%	208	589	NA	0.5x	9.5x	5.7%
Sprouts Farmers Market, Inc.	SFM	32.37	9.1%	3,426	4,623	4.7%	0.7x	9.6x	7.6%
United Natural Foods, Inc.	UNFI	38.71	-21.1%	2,316	6,028	4.7%	0.2x	8.9x	2.3%
Median Natural F&B			-42.0%			8.4%	1.5x	20.7x	8.8%
Median Natural Retail & Distribution			-21.1%			4.7%	0.5x	9.5x	5.7%
Total Median			-28.5%			5.7%	1.3x	14.6x	6.6%



FOOD & BEVERAGE COMMODITY PRICING TRENDS



Note: Commodities tracked include butter, cheese, corn, milk, cocoa, eggs, flour, sugar, beef, chicken & pork.





MERGER & ACQUISITION / FINANCING OVERVIEW

OVERALL FOOD & BEVERAGE M&A ACTIVITY NORTH AMERICA TARGETS

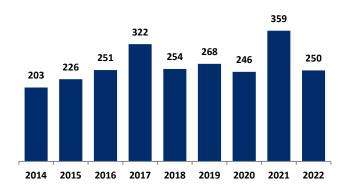
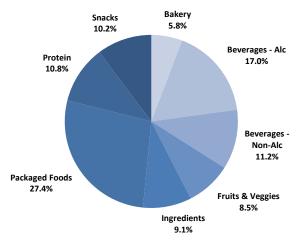


Chart Source: Capital IQ & Cody Peak research



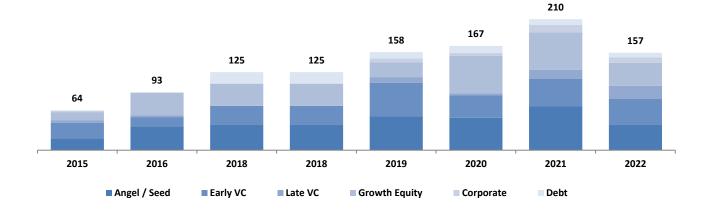




NATURAL FOOD & BEVERAGE

Pkgd. Foods

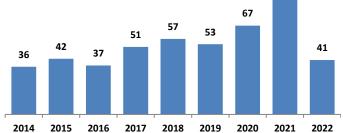
31.7%



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NATURAL FOOD & BEVERAGE M&A ACTIVITY

NORTH AMERICA TARGETS



NATURAL FOOD & BEVERAGE TRANSACTION MIX BY



1.1%

Fruits &

Veggies

3.2%

Ingredients

4.9%

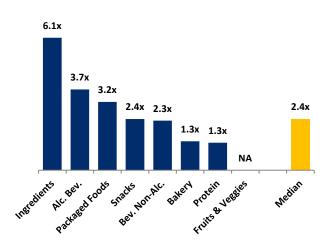
Pet Food 9.9%

Beverages 18.8%

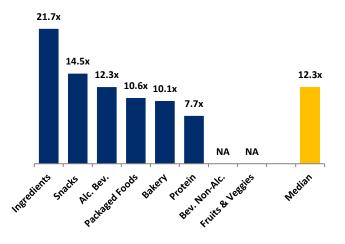


MERGER & ACQUISITION OVERVIEW

Average Food & Beverage Revenue Multiples by Subsector – North America Targets



Average Food & Beverage EBITDA Multiples by Subsector - North America Targets



Note : Data represents transactions in the past 48 months

Note : Data represents transactions in the past 48 months

HIGHLIGHTED CONVENTIONAL FOOD & BEVERAGE M&A TRANSACTIONS Fresh Innovations California specializes in fresh, healthy, and delicious Target: Fresh Innovations California cut produce including sliced apples and other packaged fruits. The Buyer: Peterson Farms company was founded in 2001 and is based in Stockton, California. Peterson Farms completed the acquisition of the company from Arable Transaction Value: NA Capital Partners and Alpine Pacific Capital. TV / Rev: NA PETERSON FARMS TV / EBITDA: NA Brownie Brittle manufactures and markets brownie products to Target: Brownie Brittle — Sheila Gs Buyer: Second Nature Brands restaurants, club stores, and theme parks. The company's products include chocolate chip brownie, easter egg brownie truffle, salted Transaction Value: NA caramel, and toffee crunch. The company was founded in 1992 and is TV / Rev: NA based in West Palm Beach, Florida. Second Nature Brands completed TV / EBITDA: NA the acquisition of the company from Encore Consumer Capital. SECONDNATURE Target: Black Sheep Foods Black Sheep Foods is a food tech company that produces plant based **Black Sheep** Lead Investor: Unovis lamb alternative food products. The company was incorporated in 2017 and is based in San Francisco, California. The company raised \$12.3 MM FOODS Total Raised: \$12.3 MM in Series A capital led by Unovis, bringing total funding to \$18.1 MM TV / Rev: NA since its inception. Unovis TV / EBITDA: NA

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Target: Terramino (DBA Prime

Transaction Value: \$28.8 MM

Lead Investors: SOSV and

Roots)

IndieBio

TV / Rev: NA TV / EBITDA: NA

PRIME ROOTS

SUS

Prime Roots offers plant and protein based food products including vegetarian-based fungi super protein food products, such as salmon burger, which replicates taste, texture, and nutrition of meat and seafood products. The company was incorporated in 2017 and is headquartered in San Francisco, California. The company raised \$28.8 MM Series B from SOSV and IndieBio.

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DECEMBER 2022 - SELECT FOOD & BEVERAGE TRANSACTIONS

		Transaction Value /	Transaction			
Close Date	Target/Issuer	Investment (\$mm)	Туре	Buyers/Investors	Subsector	Target Business Description
12/29/22	Tattooed Chef, Inc. (NasdaqCM:TTCF)	\$5.0	Private Placement	Salvatore Galletti	Packaged Foods	Tattooed Chef, Inc., a plant-based food company, produces and sells a portfolio of frozen foods. It supplies plant-based products to retailers in the United States. The company offers ready-to-cook bowls, zucchini spirals, riced cauliflower, acai and smoothie bowls, cauliflower crust pizza, and plant-based burgers. Its products are available in private label and Tattooed Chef brand name in the frozen food section of retail food stores. As of December 31, 2021, it operated approximately 14,000 retail outlets. Tattooed Chef, Inc. is headquartered in Paramount, California.
12/19/22	Terramino, Inc. (DBA Prime Roots)	\$28.8	Private Placement	SOSV and IndieBio	Protein	Terramino, Inc., doing business as, Prime Roots offers plant and protein based food products. The company offers vegetarian-based fungi super protein food products, including salmon burger, which replicates taste, texture, and nutrition of meat and seafood products. It also organizes food events for its members. The company serves the food sector. Terramino, Inc. was incorporated in 2017 and is headquartered in San Francisco, California.
12/16/22	Something Better Foods Inc.	\$1.3	Private Placement	-	Protein	Something Better Foods Inc. produces and sells plant-based protein products, which are substitute for meat products. It offers plant based chicken nuggets, chicken and sausage patties, fried fish, meatballs, steak, and other food products. The company was founded in 2011 and is based in Concord, California.
12/14/22	Pearson Candy Company, LLC	Undisclosed	M&A	Annabelle Candy Co., Inc.	Snacks	Pearson Candy Company, LLC produces and supplies candy products. The company provides salted nut rolls, mint patties, nut goodies, bun bars, and seasonal candy products. It markets and sells its products through retailers. The company was founded in 1909 and is based in Saint Paul, Minnesota. As of December 9, 2022, Pearson Candy Company, LLC operates as a subsidiary of Annabelle Candy Co., Inc.
12/13/22	Fresh Innovations California, LLC	Undisclosed	M&A	Peterson Farms, Inc.	Produce	Fresh Innovations California, LLC provides sliced apples and other packaged fruits. The company was founded in 2001 and is based in Stockton, California. As of December 13, 2022, Fresh Innovations California, LLC operates as a subsidiary of Peterson Farms, Inc
12/08/22	Black Sheep Foods Inc.	\$12.3	Private Placement	Deer Management Company, LLC; AgFunder Inc.; KBW Ventures, Inc.; Unovis Asset Management, LLC	Protein	Black Sheep Foods Inc. produces plant based lamb alternative food products. The company was incorporated in 2017 and is based in San Francisco, California.
12/06/22	Brownie Brittle, LLC	Undisclosed	M&A	Second Nature Brands	Snacks	Brownie Brittle, LLC manufactures and markets brownie products to restaurants, club stores, and theme parks. The company's products include chocolate chip brownie, easter egg brownie truffle, salted caramel, and toffee crunch. The company was founded in 1992 and is based in West Palm Beach, Florida. As of December 6, 2022, Brownie Brittle, LLC operates as a subsidiary of Second Nature Brands.
12/06/22	Southwest Spice, LLC	Undisclosed	M&A	Gulf Pacific Rice Company, Inc.	Packaged Foods	Southwest Spice, LLC operates as a value-added packager and processor of dry edible beans and spice blends. The company is based in Denver City, Texas. As of December 6, 2022, Southwest Spice, LLC operates as a subsidiary of Gulf Pacific Rice Company, Inc.
12/06/22	City Foods Inc.	Undisclosed	M&A	LHG Foods Inc.	Protein	City Foods Inc. produces beef products. It offers raw, cooked, fresh, and salted meats, which include fresh and frozen beef trimmings, outer skirt steaks, inner skirt steaks, navel pastrami pieces, beef bacon pieces, center cut navel short ribs, rib finger meat, bones, and XF trim products. The company also provides raw corner beef briskets, beef rounds, and steamship rounds; and various private label products. It offers its products through a network of retailers, food service suppliers, grocers, and wholesalers in the United States, the Caribbean, Bahamas, Central and South America, and the Middle East. The company was founded in 1939 and is based in Chicago, Illinois. As of December 6, 2022, City Foods Inc. operates as a subsidiary of LHG Foods Inc.
12/01/22	Sway Energy drink of SWAY Energy Corporation	Undisclosed	M&A	Golden Grail Technology Corp. (OTCPK:GOGY)	Non-Alcoholic Beverage	As of December 1, 2022, Sway Energy drink of SWAY Energy Corporation was acquired by Golden Grail Technology Corp. Sway Energy drink of SWAY Energy Corporation comprises an energy drink producing business. The asset is located in the United States.
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Sources: Capital IQ / Cody Peak M&A database



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