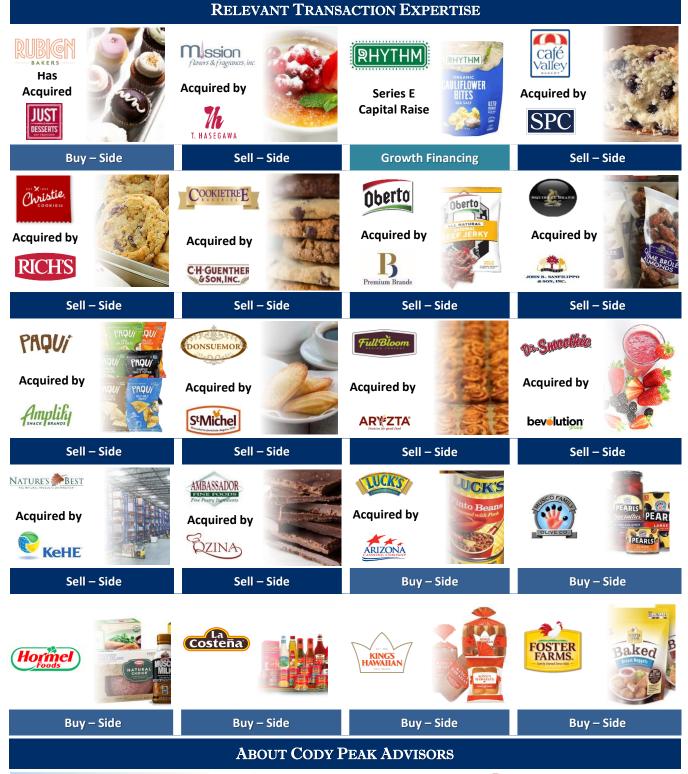
FOOD & BEVERAGE MONTHLY DASHBOARD FEBRUARY 2022



STRATEGIC & CAPITAL ADVISORY FOR CONSUMER COMPANIES



Cody Peak Advisors is an independent strategic and capital advisory firm that focuses exclusively on the consumer sector, with a strong focus on the food & beverage sector. Our senior professionals have completed over 80 transactions with an aggregated value in excess of \$11 billion.



Robert J. Parzick Managing Director 310.616.0782 bparzick@codypeakadv.com

kschultz@codypeakadv.com

Kyle Schultz

Vice President

310.616.0783

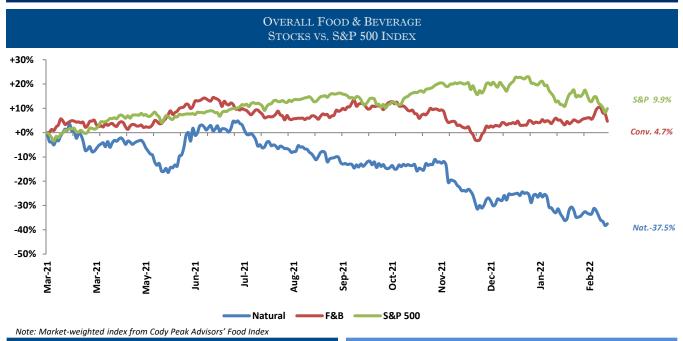


Jacques A. Perrone Managing Director 310.616.0781 jperrone@codypeakadv.com

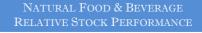
Anna Duong Associate 310.616.0784 aduong@codypeakadv.com

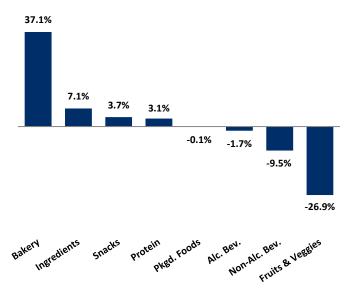


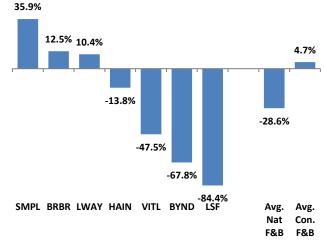
PUBLIC COMPANY STOCK PERFORMANCE – TWELVE MONTHS ENDING FEBRUARY 28, 2022

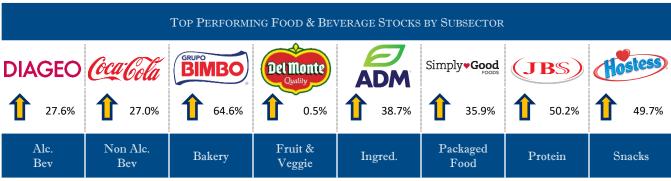


OVERALL FOOD & BEVERAGE RELATIVE SUBSECTOR STOCK PERFORMANCE











RELATIVE TRAILING 12-MONTH VALUATION MULTIPLES FOR PUBLIC FOOD & BEVERAGE COMPANIES

	OVERALL FOO	d & Bevera	GE	NATURAL FOOD & BEVERAGE						
EV / 2	EV / REVENUE EV / EBITDA		/ EBITDA	EV / 1	Revenue	EV	/ EBITDA			
Snacks	3.6x	Alc. Bev.	19.1x	BYND	7.3x	BRBR	27.1x			
- Non-Alc. Bev.	3.3x	Fruits & Veggies	19.0x	OTLY BRBR	5.8x 4.9x	SMPL - HAIN	20.7x 18.6x			
Alc. Bev.	3.1x	Snacks	18.7x	SMPL	4.2x	сосо	18.2x			
- Ingredients	2.5x	Non-Alc. Bev.	18.2x	SNAX	3.2x	LWAY	10.5x			
- Pkgd. Foods	2.4x	Ingredients	17.6x	HAIN	2.2x	BYND	NMF			
Bakery	1.3x	Pkgd. Foods	13.9x	-	2.0x 1.8x	LSF - OTLY	NMF NMF			
Protein	0.8x	Bakery	8.4x	ZVIA 0	.9x	SNAX	NMF			
- Fruits & Veggies	0.7x	Protein	5.3x		.8x	VITL	NMF			
-		-		LSF 0.	.7x	ZVIA	NMF			
Median	2.4x	Median	17.9x	Median	2.2x	Median	18.6x			

TRAILING 12-MONTH VALUATION MULTIPLES FOR OVERALL PUBLIC FOOD & BEVERAGE COMPANIES

Market Data (Given in \$Millions)		Price			1 Yr Est.				
			Performance	Equity	Firm	Growth	EV / LTM		EBITDA
Company (\$ mm)	Ticker	02/28/22	LTM	Value	Value	Rate	Sales	EBITDA	Margin
Bakery									
ARYZTA AG	ARYN	\$1.14	32.7%	\$1,130	\$1,367	-0.4%	0.8x	7.1x	10.7%
Flowers Foods, Inc.	FLO	27.41	26.0%	5,798	6,821	7.4%	1.6x	14.1x	11.1%
Gruma, S.A.B. de C.V.	BMV:GRUMA B	13.59	25.0%	5,145	6,405	8.5%	1.4x	8.8x	15.8%
Grupo Bimbo, S.A.B. de C.V.	BIMBO A	3.09	64.6%	13,812	19,673	4.2%	1.2x	8.0x	14.5%
Average			37.1%			5.0%	1.2x	9.5x	13.0%
Median			29.3%			5.8%	1.3x	8.4x	12.8%
Alc Bev.									
Anheuser-Busch InBev SA/NV	ABI	\$61.92	7.8%	\$122,666	\$208,601	6.9%	3.8x	11.7x	32.8%
Asahi Group Holdings, Ltd.	2502	40.29	-6.8%	20,415	34,354	5.8%	1.8x	NA	0.0%
Big Rock Brewery Inc.	TSX:BR	4.22	-0.7%	29	39	33.3%	1.0x	24.7x	4.2%
The Boston Beer Company, Inc.	SAM	383.46	-62.7%	4,680	4,718	9.4%	2.3x	36.5x	6.3%
Brown-Forman Corporation	BF.B	65.23	-8.9%	30,529	31,806	7.2%	8.8x	28.2x	31.1%
Constellation Brands, Inc.	STZ	215.62	0.7%	40,487	50,836	1.4%	5.9x	15.6x	37.5%
Diageo plc	DGE	49.97	27.6%	115,593	134,546	10.2%	7.2x	21.8x	33.0%
The Duckhorn Portfolio, Inc.	NAPA	19.62	NA	2,249	2,477	9.2%	7.2x	27.9x	25.8%
Heineken N.V.	HEIA	101.49	2.7%	58,419	76,352	11.7%	3.1x	14.3x	21.4%
Kirin Holdings Company, Limited	2503	16.55	-15.5%	13,794	19,483	3.8%	1.2x	9.9x	12.5%
Molson Coors Beverage Company	TAP	52.18	17.4%	11,352	18,428	4.4%	1.8x	8.0x	22.5%
Pernod Ricard SA	RI	219.71	15.4%	57,028	66,262	9.1%	5.9x	19.4x	30.6%
Rémy Cointreau SA	RCO	193.94	1.4%	9,837	10,174	20.9%	7.2x	23.9x	30.0%
Sapporo Holdings Limited	2501	19.75	-3.6%	1,539	3,304	6.0%	0.9x	8.5x	10.2%
Waterloo Brewing Ltd.	TSX:WBR	4.18	1.8%	150	203	31.8%	2.3x	18.8x	12.4%
Average			-1.7%			11.4%	4.0x	19.2x	20.7%
Median			1.1%			9.1%	3.1x	19.1x	22.5%

Source: Public company documents NA – Not available NMF – Not meaningful figure EBITDA – Earnings before interest, taxes, depreciation & amortization Enterprise Value – Market value of equity + interest-bearing debt - cash



TRAILING 12-MONTH VALUATION MULTIPLES FOR OVERALL PUBLIC FOOD & BEVERAGE COMPANIES

Market Data (Given in \$Millions)			Price Performance	Equity	Firm	1 Yr Est. Growth	EV /		EBITDA
Company (\$ mm)	Ticker	02/28/22	LTM	Value	Value	Rate	Sales	EBITDA	Margin
Non-Alc. Bev.									
The Coca-Cola Company	КО	\$62.24	27.0%	\$269,840	\$303,321	8.4%	7.8x	23.7x	33.0%
Keurig Dr Pepper Inc.	KDP	38.67	26.7%	54,840	67,678	5.2%	5.3x	17.8x	30.0%
Monster Beverage Corporation National Beverage Corp.	MNST FIZZ	84.40	-3.8%	44,678	41,624 3,867	12.5% 5.7%	7.5x 3.5x	22.5x 16.1x	33.4%
NewAge, Inc.	NBEV	0.68	-74.3%	4,107	107	60.7%	0.2x	NMF	0.1%
Oatly Group AB	OTLY	6.75	NA	3,994	3,414	50.8%	5.8x	NMF	0.1%
PepsiCo, Inc.	PEP	163.74	26.7%	226,526	263,024	2.8%	3.3x	18.3x	18.1%
Primo Water Corporation	TSX:PRMW	14.55	1.4%	2,338	3,949	4.4%	1.9x	11.5x	16.6%
Reed's, Inc.	REED	0.29	-72.0%	28	36	19.1%	0.7x	NMF	NMF
The Vita Coco Company, Inc.	COCO	11.59	NA	643	645	19.5%	1.8x	18.2x	9.8%
Zevia PBC	ZVIA	6.25	NA	215	119	29.3%	0.9x	NMF	NMF
Average			-9.5% -1.2%			19.9% 12.5%	3.5x 3.3x	18.3x 18.2x	18.1% 18.1%
Median Ingredients			-1.270			12.3%	5.5X	10.23	18.1%
Archer-Daniels-Midland Company	ADM	\$78.45	38.7%	\$44,102	\$53,984	1.1%	0.6x	13.7x	4.6%
Barry Callebaut AG	BARN	2,308.84	6.6%	12,655	14,065	7.3%	1.8x	17.8x	10.0%
Bunge Limited	BG	104.55	36.5%	14,773	21,398	4.2%	0.4x	7.7x	4.7%
Corbion N.V.	ENXTAM:CRBN	36.97	-35.1%	2,179	2,697	12.8%	2.2x	17.5x	12.7%
Givaudan SA	SWX:GIVN	4,194.03	11.2%	38,673	43,467	5.7%	5.9x	28.3x	20.9%
Ingredion Incorporated	INGR	88.74	-1.6%	5,920	7,924	9.4%	1.1x	8.8x	13.0%
International Flavors & Fragrances I		133.00	-1.9%	33,873	45,177	7.9%	3.9x	18.6x	20.8%
Kerry Group plc MGP Ingredients, Inc.	KRZ	119.26 79.61	-1.4%	21,091	23,432	0.9%	2.8x	19.8x	14.2%
Tate & Lyle plc	MGPI TATE	10.10	-0.2%	1,749 4,693	1,970 5,149	-52.9%	3.1x 1.3x	16.9x 8.3x	18.6% 15.9%
Sensient Technologies Corporation	SXT	82.13	5.5%	3,452	3,964	3.0%	2.9x	18.0x	16.0%
Symrise AG	XTRA:SY1	119.60	2.2%	17,626	19,337	7.9%	4.5x	21.7x	20.8%
Average			7.1%			1.7%	2.6x	16.4x	14.4%
Median			3.8%			6.5%	2.5x	17.6x	15.0%
Fruits & Veggies									
Calavo Growers, Inc.	CVGW	\$42.69	-43.3%	\$755	\$863	8.4%	0.8x	42.6x	1.9%
Dolepic	DOLE	15.33	NA	1,454	3,095	100.9%	0.6x	25.3x	2.3%
Fresh Del Monte Produce Inc.	FDP	25.88	0.5%	1,230	2,017	4.0%	0.5x	9.7x	4.9%
Mission Produce, Inc.	AVO	12.98	-38.1%	917	1,049	14.6%	1.2x	12.8x	9.2%
Average			-26.9%			32.0%	0.8x	22.6x	4.6%
Median			-38.1%			11.5%	0.7x	19.0x	3.6%
Snacks Chocoladefabriken Lindt & Sprüngli		\$112,719.31	27.2%	26,559	26,913	9.9%	5.8x	NMF	17.0%
Delfi Limited	P34	0.58	3.6%	354	277	7.6%	0.7x	4.7x	14.5%
The Hershey Company	HSY	202.26	38.9%	41,512	46,559	8.9%	5.2x	19.7x	26.3%
Hostess Brands, Inc.	TWNK	21.54	49.7%	2,981	3,875	6.9%	3.4x	15.4x	22.0%
John B. Sanfilippo & Son, Inc.	JBSS	79.52	-8.0%	917	969	5.4%	1.1x	10.1x	10.8%
J & J Snack Foods Corp.	JJSF	163.72	3.1%	3,129	2,905	15.8%	2.4x	21.4x	11.1%
Mondelez International, Inc.	MDLZ	65.48	23.2%	90,908	107,551	3.9%	3.7x	17.6x	21.3%
Stryve Foods, Inc.	SNAX	2.75	-74.2%	52	54	NA	5.2x	NMF	NMF
Tootsie Roll Industries, Inc. Utz Brands, Inc.	TR UTZ	33.75 15.25	12.8% -39.7%	2,217 1,183	2,117 2,767	NA 36.0%	3.7x 2.5x	25.0x 27.7x	14.8% 8.9%
Average			3.7%			11.8%	3.4x	17.7x	16.3%
Median			8.2%			8.3%	3.6x	18.7x	14.8%
Protein	DVAID	A	67.004	2.655					
Beyond Meat, Inc.	BYND	\$46.78	-67.8%	2,966	3,390	27.1%	7.3x	NMF	NMF
Cal-Maine Foods, Inc. JBS S.A.	CALM BOVESPA:JBSS3	44.27 6.95	16.2% 50.2%	2,163 16,197	2,080 30,710	15.6% 19.7%	1.5x 0.5x	NMF 4.5x	0.7%
Sanderson Farms, Inc.	SAFM	178.59	17.1%	3,987	3,325	19.7%	0.5x	4.5x 3.2x	20.2%
Seaboard Corporation	SEB	3,859.48	16.5%	4,480	4,897	12.5% NA	0.5x	7.8x	6.8%
Tyson Foods, Inc.	TSN	92.66	36.9%	33,586	40,133	9.8%	0.8x	6.0x	13.5%
Vital Farms, Inc.	VITL	14.25	-47.5%	574	477	19.3%	2.0x	NMF	3.0%
Average			3.1%			17.3%	1.9x	5.4x	9.2%
Median			16.5%			17.4%	0.8x	5.3x	9.0%

Source: Public company documents NA – Not available NMF – Not meaningful figure EBITDA – Earnings before interest, taxes, depreciation & amortization Enterprise Value – Market value of equity + interest-bearing debt - cash CODY PEAK

TRAILING 12-MONTH VALUATION MULTIPLES FOR OVERALL PUBLIC FOOD & BEVERAGE COMPANIES

Market Data (Given in \$Millions)			Price Performance	Equity	Firm	1 Yr Est. Growth	EV / L	TM	EBITDA
Company (\$ mm)	Ticker	02/28/22	LTM	Value	Value	Rate	Sales	EBITDA	Margin
Pkgd. Foods									
B&G Foods, Inc.	BGS	\$29.60	-2.4%	\$1,921	\$4,358	2.2%	2.1x	14.4x	14.7%
BellRing Brands, Inc.	BRBR	25.57	12.5%	994	6,234	11.7%	4.9x	27.1x	18.19
Campbell Soup Company	СРВ	44.97	-1.1%	13,569	18,779	-0.7%	2.2x	10.4x	21.69
Conagra Brands, Inc.	CAG	34.97	3.1%	16,775	26,424	2.3%	2.4x	12.4x	18.9%
Danone S.A.	BN	60.99	-10.7%	39,694	52,569	2.5%	1.9x	10.4x	18.29
General Mills, Inc.	GIS	67.43	22.6%	40,674	53,167	3.8%	2.9x	13.4x	21.49
The Hain Celestial Group, Inc.	HAIN	36.36	-13.8%	3,321	4,079	-0.7%	2.2x	18.6x	11.79
Hormel Foods Corporation	HRL	47.64	2.7%	25,848	28,618	8.1%	2.4x	19.9x	12.09
The J. M. Smucker Company	SJM	134.75	20.3%	14,602	19,215	-0.6%	2.4x	12.3x	19.8%
Kellogg Company	К	63.94	10.8%	21,847	29,789	1.4%	2.1x	12.0x	17.6%
The Kraft Heinz Company	КНС	39.22	7.8%	47,995	67,351	-4.3%	2.6x	10.6x	24.5%
Laird Superfood, Inc.	LSF	6.15	-84.4%	56	25	41.6%	0.7x	NMF	NM
Lamb Weston Holdings, Inc.	LW	66.43	-16.7%	9,646	11,775	10.2%	3.0x	20.9x	14.5%
Lancaster Colony Corporation	LANC	168.21	-3.7%	4,632	4,534	9.2%	2.9x	21.6x	13.4%
Lifeway Foods, Inc.	LWAY	6.29	10.4%	97	95	NA	0.8x	10.5x	7.9%
McCormick & Company, Incorporated	МКС	95.17	12.9%	25,453	30,539	3.8%	4.8x	23.8x	20.39
Nestlé S.A.	NESN	130.45	24.7%	359,987	396,408	3.8%	4.1x	20.8x	19.9%
Post Holdings, Inc.	POST	105.14	9.5%	6,504	13,525	10.3%	2.1x	13.0x	16.2%
Saputo Inc.	TSX: SAP	24.51	-13.1%	10,177	13,401	2.8%	1.2x	15.5x	7.5%
Seneca Foods Corporation	SENE.A	49.75	-8.6%	418	605	NA	0.4x	4.5x	10.0%
The Simply Good Foods Company	SMPL	39.63	35.9%	4,001	4,446	13.4%	4.2x	20.7x	20.3%
Sovos Brands, Inc.	SOVO	12.14	NA	1,225	1,978	27.4%	2.9x	19.5x	14.7%
TreeHouse Foods, Inc.	THS	39.25	-21.5%	2,190	3,969	10.1%	0.9x	10.6x	8.7%
A			0.40/			7.50/	2.4	45.0	4.6.00
Average			-0.1% 2.9%			7.5% 3.8%	2.4x 2.4x	15.6x	16.0%
Median			2.578			5.676	2.47	13.9x	16.9%
Food Distributors									
The Chefs' Warehouse, Inc.	CHEF	\$32.85	5.5%	1,245	1,672	23.5%	1.0x	NMF	2.3%
Performance Food Group Company	PFGC	\$56.04	3.3%	8 <i>,</i> 675	13,622	66.3%	0.3x	21.2x	1.6%
SpartanNash Company	SPTN	\$28.14	54.4%	1,012	1,721	0.8%	0.2x	9.2x	2.1%
Sysco Corporation	SYY	\$87.10	9.4%	44,199	54,700	28.3%	0.9x	19.5x	4.6%
US Foods Holding Corp.	USFD	\$39.09	7.2%	8,718	14,578	10.6%	0.5x	17.2x	2.9%
Average			16.0%			25.9%	0.6x	16.8x	2.7%
Median			7.2%			23.5%	0.5x	18.4x	2.3%
									,
TRAILING 12-MONTH VAL	LUATION \mathbb{N}	IULTIPLES F	OR NATURA	l Public	FOOD &	BEVERAG	GE COMP	ANIES	
	LUATION N	IULTIPLES F	OR NATURA Price	l Public	FOOD &	BEVERAC	GE COMP.	ANIES	
TRAILING 12-MONTH VAL Market Data (Given in \$Millions)	LUATION N		Price			1 Yr Est.			FRITDA
Market Data (Given in \$Millions)		Price	Price Performance	Equity	Firm	1 Yr Est. Growth	EV / L	LTM	EBITDA
	LUATION M		Price			1 Yr Est.			EBITDA Margin
Market Data (Given in \$Millions) Company (\$ mm) <u>Natural F&B</u>	Ticker	Price 02/28/22	Price Performance LTM	Equity Value	Firm Value	1 Yr Est. Growth Rate	EV / L Sales	LTM EBITDA	Margin
Market Data (Given in \$Millions) Company (\$ mm)		Price	Price Performance	Equity	Firm	1 Yr Est. Growth	EV / L	LTM	Margin
Market Data (Given in \$Millions) Company (\$ mm) <u>Natural F&B</u>	Ticker	Price 02/28/22	Price Performance LTM	Equity Value	Firm Value	1 Yr Est. Growth Rate	EV / L Sales	LTM EBITDA	Margin
Market Data (Given in \$Millions) Company (\$ mm) <u>Natural F&B</u> BellRing Brands, Inc.	Ticker BRBR	Price 02/28/22 \$25.57	Price Performance LTM 12.5%	Equity Value \$994	Firm Value \$6,234	1 Yr Est. Growth Rate 11.7%	EV / L Sales 4.9x	EBITDA 27.1x	Margin 18.1%
Market Data (Given in \$Millions) Company (\$ mm) <u>Natural F&B</u> BellRing Brands, Inc. Beyond Meat, Inc.	Ticker BRBR BYND	Price 02/28/22 \$25.57 46.78	Price Performance LTM 12.5% -67.8%	Equity Value \$994 2,966	Firm Value \$6,234 3,390	1 Yr Est. Growth Rate 11.7% 27.1%	EV / L Sales 4.9x 7.3x	EBITDA 27.1x NMF	Margin 18.1% NMF
Market Data (Given in \$Millions) Company (\$ mm) <u>Natural F&B</u> BellRing Brands, Inc. Beyond Meat, Inc. The Hain Celestial Group, Inc. Laird Superfood, Inc.	Ticker BRBR BYND HAIN LSF	Price 02/28/22 \$25.57 46.78 36.36 6.15	Price Performance LTM 12.5% -67.8% -13.8% -84.4%	Equity Value \$994 2,966 3,321 56	Firm Value \$6,234 3,390 4,079 25	1 Yr Est. Growth Rate 111.7% 27.1% -0.7% 41.6%	EV / L Sales 4.9x 7.3x 2.2x 0.7x	EBITDA 27.1x NMF 18.6x NMF	Margin 18.1% NMF 11.7% NMF
Market Data (Given in \$Millions) Company (\$ mm) <u>Natural F&B</u> BellRing Brands, Inc. Beyond Meat, Inc. The Hain Celestial Group, Inc. Laird Superfood, Inc. Lifeway Foods, Inc.	Ticker BRBR BYND HAIN LSF LWAY	Price 02/28/22 \$25.57 46.78 36.36 6.15 6.29	Price Performance LTM 12.5% -67.8% -13.8%	Equity Value \$994 2,966 3,321 56 97	Firm Value \$6,234 3,390 4,079 25 95	1 Yr Est. Growth Rate 11.7% 27.1% -0.7% 41.6% NA	EV / L Sales 4.9x 7.3x 2.2x 0.7x 0.8x	EBITDA 27.1x NMF 18.6x NMF 10.5x	Margin 18.1% NMF 11.7% NMF 7.9%
Market Data (Given in \$Millions) Company (\$ mm) <u>Natural F&B</u> BellRing Brands, Inc. Beyond Meat, Inc. The Hain Celestial Group, Inc. Laird Superfood, Inc. Lifeway Foods, Inc. Oatly Group AB	Ticker BRBR BYND HAIN LSF LWAY OTLY	Price 02/28/22 \$25.57 46.78 36.36 6.15 6.29 6.75	Price Performance LTM 12.5% -67.8% -13.8% -84.4% 10.4%	Equity Value \$994 2,966 3,321 56 97 3,994	Firm Value \$6,234 3,390 4,079 25 95 3,414	1 Yr Est. Growth Rate 111.7% 27.1% -0.7% 41.6% NA 50.8%	EV / L Sales 4.9x 7.3x 2.2x 0.7x 0.8x 5.8x	EBITDA 27.1x NMF 18.6x NMF 10.5x NMF	Margin 18.1% NMF 11.7% NMF 7.9% NMF
Market Data (Given in \$Millions) Company (\$ mm) Natural F&B BellRing Brands, Inc. Beyond Meat, Inc. The Hain Celestial Group, Inc. Laird Superfood, Inc. Lifeway Foods, Inc. Oatly Group AB The Simply Good Foods Company	Ticker BRBR BYND HAIN LSF LWAY OTLY SMPL	Price 02/28/22 \$25.57 46.78 36.36 6.15 6.29 6.75 39.63	Price Performance LTM 12.5% -67.8% -13.8% -84.4% 10.4% 35.9%	Equity Value \$994 2,966 3,321 56 97 3,994 4,001	Firm Value \$6,234 3,390 4,079 25 95 3,414 4,446	1 Yr Est. Growth Rate 111.7% 27.1% -0.7% 41.6% NA 50.8% 13.4%	EV / L Sales 4.9x 7.3x 2.2x 0.7x 0.8x 5.8x 4.2x	TM EBITDA 27.1x NMF 18.6x NMF 10.5x NMF 20.7x	Margin 18.1% NMF 11.7% NMF 7.9% NMF 20.3%
Market Data (Given in \$Millions) Company (\$ mm) Natural F&B BellRing Brands, Inc. Beyond Meat, Inc. The Hain Celestial Group, Inc. Laird Superfood, Inc. Lifeway Foods, Inc. Oatly Group AB The Simply Good Foods Company Stryve Foods, Inc.	Ticker BRBR BYND HAIN LSF LWAY OTLY SMPL SNAX	Price 02/28/22 \$25.57 46.78 36.36 6.15 6.29 6.75 39.63 2.75	Price Performance LTM 12.5% -67.8% -13.8% -84.4% 10.4%	Equity Value \$994 2,966 3,321 56 97 3,994 4,001 52	Firm Value \$6,234 3,390 4,079 25 95 3,414 4,446 54	1 Yr Est. Growth Rate 111.7% 27.1% -0.7% 41.6% NA 50.8% 13.4% NA	EV / L Sales 4.9x 7.3x 2.2x 0.7x 0.8x 5.8x 4.2x 3.2x	TM EBITDA 27.1x NMF 18.6x NMF 10.5x NMF 20.7x NMF	Margin 18.1% NMF 11.7% NMF 7.9% NMF 20.3% NMF
Market Data (Given in \$Millions) Company (\$ mm) <u>Natural F&B</u> BellRing Brands, Inc. Beyond Meat, Inc. The Hain Celestial Group, Inc. Laird Superfood, Inc. Lifeway Foods, Inc. Oatly Group AB The Simply Good Foods Company	Ticker BRBR BYND HAIN LSF LWAY OTLY SMPL SNAX COCO	Price 02/28/22 \$25.57 46.78 36.36 6.15 6.29 6.75 39.63 2.75 11.59	Price Performance LTM 12.5% -67.8% -13.8% -84.4% 10.4% 35.9% -74.2%	Equity Value \$994 2,966 3,321 56 97 3,994 4,001 52 643	Firm Value \$6,234 3,390 4,079 25 95 3,414 4,446 54 645	1 Yr Est. Growth Rate 111.7% 27.1% -0.7% 41.6% NA 50.8% 13.4% NA 19.5%	EV / L Sales 4.9x 7.3x 2.2x 0.7x 0.8x 5.8x 4.2x	TM EBITDA 27.1x NMF 18.6x NMF 10.5x NMF 20.7x	Margin 18.1% NMF 11.7% NMF 7.9% NMF 20.3% NMF 9.8%
Market Data (Given in \$Millions) Company (\$ mm) Natural F&B BellRing Brands, Inc. Beyond Meat, Inc. The Hain Celestial Group, Inc. Laird Superfood, Inc. Lifeway Foods, Inc. Oatly Group AB The Simply Good Foods Company Stryve Foods, Inc.	Ticker BRBR BYND HAIN LSF LWAY OTLY SMPL SNAX	Price 02/28/22 \$25.57 46.78 36.36 6.15 6.29 6.75 39.63 2.75	Price Performance LTM 12.5% -67.8% -13.8% -84.4% 10.4% 35.9%	Equity Value \$994 2,966 3,321 56 97 3,994 4,001 52	Firm Value \$6,234 3,390 4,079 25 95 3,414 4,446 54	1 Yr Est. Growth Rate 111.7% 27.1% -0.7% 41.6% NA 50.8% 13.4% NA	EV / L Sales 4.9x 7.3x 2.2x 0.7x 0.8x 5.8x 4.2x 3.2x	TM EBITDA 27.1x NMF 18.6x NMF 10.5x NMF 20.7x NMF	Margin 18.1% NMF 11.7% NMF 7.9% NMF 20.3% NMF

Natural Retail & Distribution									
Natural Grocers by Vitamin Cottage, Inc.	NGVC	16.97	20.5%	384	757	-100.0%	0.7x	11.4x	6.2%
Sprouts Farmers Market, Inc.	SFM	28.48	34.9%	3,159	4,427	4.8%	0.7x	9.5x	7.6%
United Natural Foods, Inc.	UNFI	40.23	52.1%	2,337	6,004	4.5%	0.2x	7.4x	3.0%
Average Natural F&B			-28.6%			19.5%	2.2x	18.6x	9.8%
Median Natural Retail & Distribution			34.9%			4.5%	0.7x	9.5x	6.2%

10.4%

Total Median

Source: Public company documents NA – Not available NMF – Not meaningful figure EBITDA – Earnings before interest, taxes, depreciation & amortization Enterprise Value – Market value of equity + interest-bearing debt - cash

1.9x

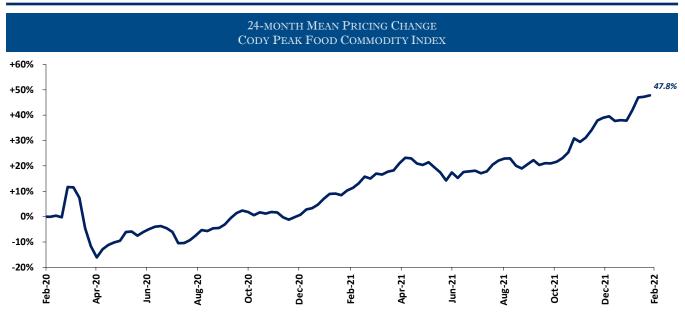
14.8x

16.3%

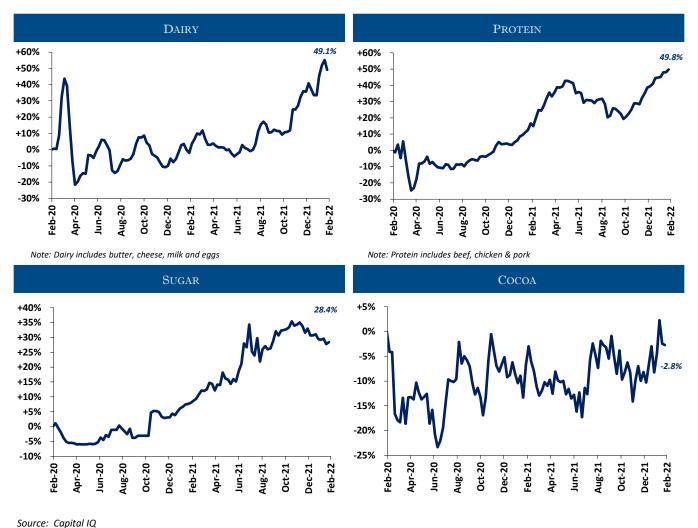
7.8%



FOOD & BEVERAGE COMMODITY PRICING TRENDS



Note: Commodities tracked include butter, cheese, corn, milk, cocoa, eggs, flour, sugar, beef, chicken & pork.



MERGER & ACQUISITION / FINANCING OVERVIEW

OVERALL FOOD & BEVERAGE M&A ACTIVITY NORTH AMERICA TARGETS

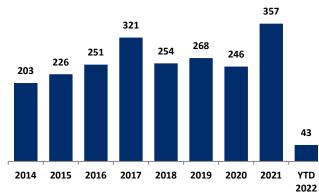
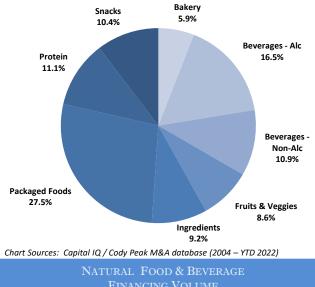
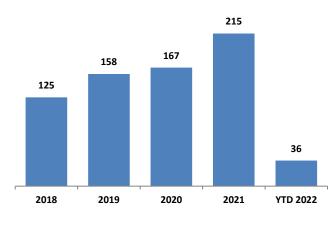


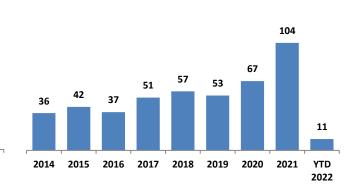
Chart Source: Capital IQ & Cody Peak research



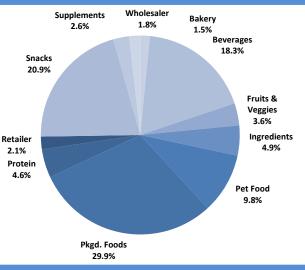




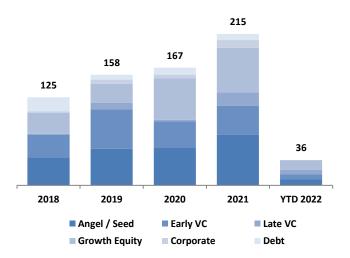




NATURAL FOOD & BEVERAGE TRANSACTION MIX BY SUBSECTOR - NORTH AMERICA TARGETS



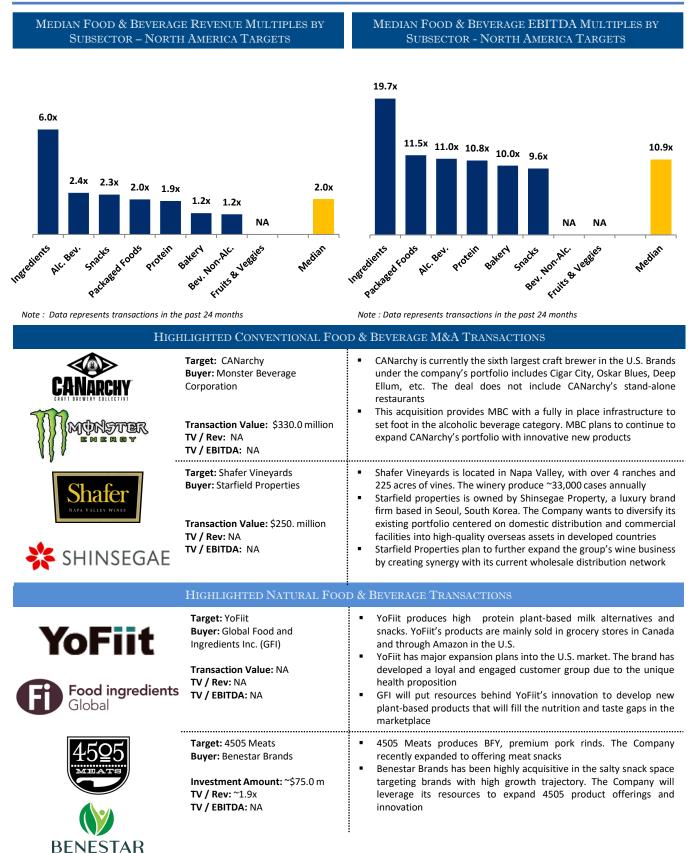
NATURAL FOOD & BEVERAGE FINANCING MIX / STAGE





MERGER & ACQUISITION OVERVIEW

BRANDS





FEBRUARY 2022 - SELECT FOOD & BEVERAGE TRANSACTIONS

Closed		Total Transaction				
Date	Target/Issuer	Value (\$mm)	Transaction Type	Buyers/Investors	Subsector	Target Business Description
02/22/2022	Gantry Brands LLC	\$10.0	Private Placement	CircleUp Network, Inc.; Outbound Ventures LLC; Kaya Ventures	Non. Alc. Bev.	Gantry Brands LLC, doing business as, Sanzo manufactures and online retail sparkling water with real fruit and no added sugar. The company provide with various flavors such as lychee, mango, and calamansi. Gantry Brands LLC was founded in 2018 and is based in Long Island City, New York.
02/17/2022	CANarchy	\$330.0	M&A	Monster Beverage Corporation (NasdaqGS:MNST)	Alc. Bev.	CANarchy through its portfolio companies engages in manufacture of beer. The company was founded in 2015 and is based in Longmont, Colorado.
02/16/2022	Shafer Vineyards	\$250.3	M&A	Starfield Properties, Inc.	Alc. Bev.	Shafer Vineyards engages in the production and manufacture of Wine and Spirits. The company was founded in 1972 and is based in Napa, California.
02/11/2022	Ziyad Brothers Importing, Inc.	Undisclosed	M&A	Peak Rock Capital LLC	Packaged Food	Ziyad Brothers Importing, Inc. manufactures and imports food products. The company was formerly known as Syrian Bakery & Grocery Inc. and changed its name to Ziyad Brothers Importing, Inc. in 1976. Ziyad Brothers Importing, Inc. was founded in 1966 and is based in Cicero, Illinois.
02/10/2022	YoFiit	Undisclosed	M&A	Global Food and Ingredients Inc.	Snack	YoFiit engages in the production of plant-based nutrition products. It provides gut-friendly nutritional bars, keto low-carb bars, keto low-carb granola cluster, and Miylk 10. The company was incorporated in 2015 and is based in Vaughan, Canada.
02/09/2022	Ava Food Labs, Inc.	\$60.0	Private Placement	UBS O'Connor LLC; Level One Fund	Alc. Bev.	Ava Food Labs, Inc., doing business as Endless West, produces and sells synthetic wines and spirits without grapes by combining flavor compounds and ethanol. It offers molecular wines and spirits, whiskey, and spirit whiskey. It sells its products under Glyph brand. The company was founded in 2015 and is based in San Francisco, California.
02/04/2022	Partida Tequila	\$10.0	M&A	Lucas Bols N.V. (ENXTAM:BOLS)	Alc. Bev.	Partida Tequila engages in the manufacture of tequila. The company was founded in 2001 and is based in Newport Beach, California.
02/02/2022	Alaskan pollock operations of Icicle Seafoods, Inc.	Undisclosed	M&A	Westward Seafoods, Inc.	Protein	Alaskan pollock operations of Icicle Seafoods, Inc. comprises pollock producing business. The asset is located in the United States.
02/01/2022	4505 Meats Inc	\$75.0	M&A	Benestar Brands	snack	4505 Meats Inc operates barbecue joints and produces chicharrones, a dish consisting of fried pork belly and fried pork rinds. The company was founded in 2009 and is based in San Francisco, California.
02/01/2022	Tropicana Products, Inc./Naked Juice Company and Other Select Juice Brands Across North America	\$3,500.0	M&A	PAI Partners	Non. Alc. Bev.	Tropicana Products, Inc./Naked Juice Company and other select juice brands across North America represents the combined operations of Tropicana Products, Inc. and Naked Juice Company. The assets are located in the United States.
02/01/2022	LumberHeads Food Co.	\$0.1	M&A	Plant & Co. Brands Ltd. (CNSX:VEGN)	Snack	LumberHeads Food Co. operates as a boutique plant-based snack food manufacturer. The company was incorporated in 2021 and is based in Milton, Canada.



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