











FOOD & BEVERAGE MONTHLY DASHBOARD

JANUARY 2025



STRATEGIC & CAPITAL ADVISORY FOR CONSUMER COMPANIES



SELECT FOOD & BEVERAGE EXPERIENCE

Advisor to Bay Area
Herbs in connection with
the sale to Hoffmann
Family of Companies

Advisor to Abelei in connection with the sale to T. Hasegawa USA

Sell Side

Sell Side

Advisor to Mi Rancho in connection with the recapitalization with C.H. Guenther & Son

Sell Side

Sell Side

Sell Side



Advisor to Mission
Flavors in connection
with the sale to
T. Hasegawa USA

Advisor to Café Valley
Bakery in connection
with the sale to
Swander Pace Capital

Sell Side



Advisor to Irresistible
Foods Group in connection
with an investment in
Killer Brownie

Advisor to King's
Hawaiian in connection
with various acquisitions

and investments

ABOUT CODY PEAK ADVISORS

Cody Peak Advisors is an independent strategic and capital advisory firm that focuses exclusively on the consumer sector, with a strong focus on the food & beverage sector. Our senior professionals have completed over 80 transactions with an aggregated value in excess of \$11 billion.



Buy Side

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PUBLIC COMPANY STOCK PERFORMANCE - TWELVE MONTHS ENDING JANUARY 31, 2025



Conventional

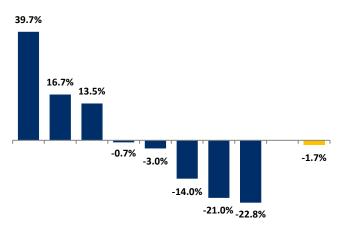
Natural

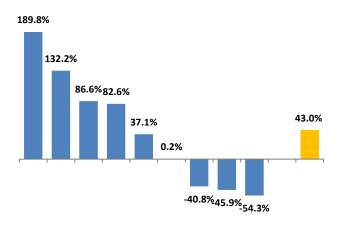
Note: Market-weighted index from Cody Peak Advisors' Food Index



Natural Food & Beverage Relative Stock Performance

S&P 500





Nou-We Ben. Weelieure bred toogs Bakeld 2 Locke We Ben. VAR Cour. L&B

VITL ZVIA COCO LWAY BRBR SMPL BYND OTLY HAIN

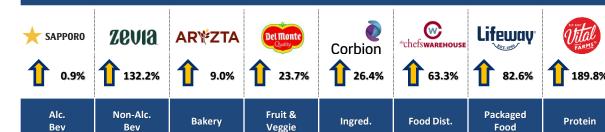
Avg. Nat.

F&B

-3.6%

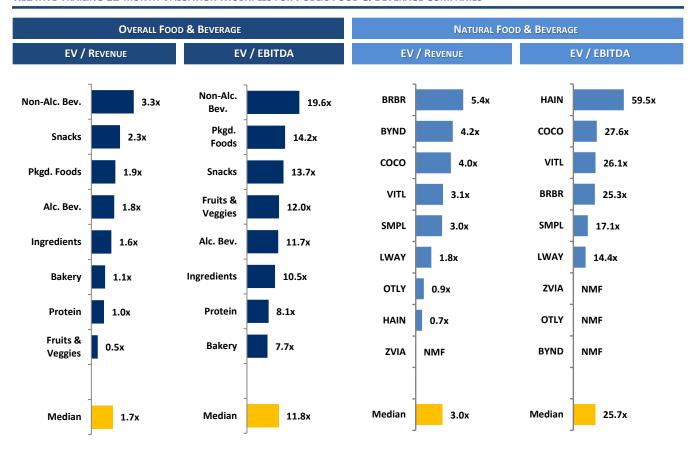
Snacks

TOP PERFORMING FOOD & BEVERAGE STOCKS BY SUBSECTOR





RELATIVE TRAILING 12-MONTH VALUATION MULTIPLES FOR PUBLIC FOOD & BEVERAGE COMPANIES



TRAILING 12-MONTH VALUATION MULTIPLES FOR OVERALL PUBLIC FOOD & BEVERAGE COMPANIES

Market Data (Given in \$Millions)			Price Performance	Equity	Firm	EV / LTM		EBITDA
Company (\$ mm)	Ticker	01/31/25	LTM	Value	Value	Sales	EBITDA	Margin
<u>Bakery</u>								
Aryzta AG	ARYN	\$1.99	9.0%	\$1,967	\$2,431	1.1x	8.5x	12.8%
Flowers Foods, Inc.	FLO	19.55	-17.1%	4,117	5,484	1.1x	11.0x	9.7%
Gruma, S.A.B. de C.V	GRUMAB	17.29	-5.5%	6,209	7,553	1.1x	6.8x	16.8%
Grupo Bimbo, S.A.B. de C.V.	BIMBOA	2.63	-42.4%	11,354	20,155	0.9x	6.6x	13.5%
Average			-14.0%			1.1x	8.3x	13.2%
Median			-11.3%			1.1x	7.7x	13.1%
Alc Bev.								
Anheuser-Busch InBev NV	BRU:ABI	\$49.58	-20.1%	\$97,221	\$178,598	3.0x	9.2x	32.5%
Asahi Group Holdings, Ltd.	TKS:2502	10.93	-12.4%	16,424	25,680	1.3x	9.4x	14.1%
Big Rock Brewery Inc.	TSX:BR	0.90	-15.9%	6	19	0.6x	NMF	Neg
Boston Beer Co. Inc.	SAM	250.67	-29.7%	2,879	2,661	1.3x	13.5x	9.9%
Brown-Forman Corporation	BF.A	33.32	-43.2%	15,655	18,442	4.5x	12.6x	35.8%
Constellation Brands, Inc.	STZ	180.80	-28.4%	32,676	44,976	4.4x	27.9x	15.8%
Diageo Plc.	DGE	30.05	-18.4%	66,772	89,510	4.4x	12.6x	34.9%
Heineken Holding N.V.	HEIA	69.76	-30.0%	39,443	59,696	1.8x	10.6x	17.0%
Kirin Holdings, Co. Ltd.	2503	12.75	-11.4%	10,324	17,800	1.2x	7.9x	14.9%
Molson Coors Brewing Co.	TAP	54.75	-13.2%	11,285	16,727	1.4x	7.4x	19.2%
Pernod Ricard S.A.	RI	114.57	-30.7%	28,831	41,676	3.3x	12.3x	26.9%
Rémy Cointreau SA	RCO	57.44	-43.9%	2,978	3,698	3.1x	11.0x	28.3%
Sapporo Holdings Ltd	TKS:2501	46.79	0.9%	3,646	5,173	1.5x	17.6x	8.3%
Average			-22.8%			2.5x	12.7x	21.5%
Median			-20.1%			1.8x	11.7x	18.1%



TRAILING 12-MONTH VALUATION MULTIPLES FOR OVERALL PUBLIC FOOD & BEVERAGE COMPANIES

Market Data (Given in \$Millions)			Price Performance	Equity	Firm	EV / L	TM_	EBITDA
Company (\$ mm)	Ticker	01/31/25	LTM	Value	Value	Sales	EBITDA	Margin
Non-Alc. Bev.								
Coca-Cola	КО	\$63.48	4.1%	\$273,459	\$303,195	6.5x	21.0x	31.1%
Keurig Dr Pepper Inc.	KDP	32.10	0.4%	43,542	59,521	3.9x	14.0x	28.1%
Monster Beverage Corp.	MNST	48.71	-12.9%	47,371	46,495	6.3x	22.6x	27.8%
National Beverage Corp.	FIZZ	42.05	-10.9%	3,936	3,874	3.3x	15.1x	21.5%
Oatly Group AB	OTLY	12.32	-45.9%	368	742	0.9x	NMF	Neg.
PepsiCo, Inc.	PEP	150.69	-12.2%	206,745	243,860	2.7x	15.0x	17.7%
Primo Brands	PRMB	32.37	62.7%	12,294	16,432	3.4x	19.6x	17.4%
Reed's, Inc.	REED	1.20	-36.5%	2 1 2 4	81	2.0x	NMF	Neg.
The Vita Coco Company	COCO ZVIA	37.44 3.97	86.6% 132.2%	2,124	1,967 183	4.0x 1.2x	27.6x	14.4%
Zevia, LLC	ZVIA	3.97	132.2%	238	103	1.2X	NMF	Neg.
Average			16.7%			3.4x	19.3x	22.6%
Median			-5.3%			3.3x	19.6x	21.5%
Ingredients								
Archer Daniels Midland Co	ADM	\$51.23	-9.7%	\$24,515	\$35,373	0.4x	9.6x	4.2%
Barry Callebaut AG	BARN	1,101.43	-25.3%	6,036	10,519	0.9x	13.9x	6.5%
Bunge Global SA	BG	76.13	-15.8%	10,630	15,717	0.3x	6.3x	4.6%
Corbion N.V.	AMS:CRBN	23.50	26.4%	1,365	1,850	1.2x	8.3x	14.2%
Givaudan SA	SWX:GIVN	4,382.62	4.6%	40,435	44,850	5.3x	22.3x	23.8%
Ingredion Inc.	INGR	136.44	22.8%	8,890	9,872	1.3x	8.1x	16.2%
International Flavors & Fragrances Inc.	IFF	87.09	6.0%	22,267	31,527	2.8x	NMF	Neg.
Kerry Group plc	KRZ	103.08	16.8%	17,112	19,010	2.3x	15.4x	14.7%
MGP Ingredients, Inc.	MGPI	36.13	-56.9%	793	1,072	1.5x	6.2x	23.3%
Tate & Lyle PLC	TATE	8.17	4.0%	3,593	3,542	1.7x	10.5x	16.0%
Sensient Technologies Corporation	SXT	75.51	20.1%	3,199	3,805	2.5x	17.5x	14.2%
Symrise AG	ETR:SY1	102.63	-1.8%	14,345	16,809	3.2x	16.9x	18.9%
A			0.70/			1.0	12.2	14.20/
Average Median			-0.7% 4.3%			1.9x 1.6x	12.3x 10.5x	14.2% 14.7%
Median			4.3/0			1.0x	10.5%	14.770
Fruits & Veggies								
Calavo Growers, Inc.	CVGW	\$22.89	-6.6%	\$408	\$379	0.6x	17.1x	3.3%
Dole PLC	DOLE	13.62	18.8%	1,294	2,480	0.3x	6.3x	4.7%
Fresh Del Monte Produce Inc.	NYSE:FDP	30.49	23.7%	1,462	1,873	0.4x	14.4x	3.0%
Mission Produce, Inc.	AVO	11.89	17.8%	843	1,032	0.8x	9.5x	8.8%
Average			13.5%			0.5x	11.8x	5.0%
Median			18.3%			0.5x	12.0x	4.0%
Snacks								
Chocoladefabriken Lindt & Sprüngli AG	LISN	\$113,660.10	-11.7%	26,479	27,900	4.7x	22.1x	21.2%
Delfi Limited	P34	0.55	-32.4%	339	316	0.6x	4.5x	13.7%
The Hershey	HSY	149.25	-24.8%	30,201	35,231	3.2x	13.1x	24.4%
John B. Sanfilippo & Son	JBSS	72.34	-31.1%	842	926	0.8x	9.7x	8.6%
J&J Snack Foods Corp.	JJSF	137.23	-13.8%	2,673	2,760	1.8x	14.4x	12.2%
Mondelēz Global LLC	MDLZ	57.99	-24.2%	77,544	96,489	2.7x	13.1x	20.4%
Tootsie Roll Industries Inc	TR	31.06	-3.6%	2,117	1,969	2.7x	14.2x	19.1%
Utz Brands, Inc.	UTZ	13.36	-26.6%	1,103	2,603	1.8x	16.6x	11.0%
0			24.00/			2.2	12 5	1.0.20/
Average Median			-21.0% -24.5%			2.3x 2.3x	13.5x 13.7x	16.3% 16.4%
			27.5/0			2.31	13./^	10.7/0
Protein	DVND	62.00	40.00/	350	1 350	4 3	NIN AE	Al-
Beyond Meat Inc.	BYND	\$3.96	-40.8%	258 5 201	1,359	4.2x	NMF	Neg.
Cal-Maine Foods, Inc.	CALM BVME-IBSS3	107.90	92.3%	5,291	4,500	1.5x	3.9x	37.3%
JBS S.A. Seaboard Corporation	BVMF:JBSS3 ASE:SEB	6.03 2,438.34	29.3% -32.3%	13,375 2,368	29,978 3,001	0.4x 0.3x	5.2x 8.1x	7.5% 4.2%
Tyson Foods, Inc.	TSN	56.49	-0.2%	20,120	28,314	0.5x	9.8x	5.4%
Vital Farms, Inc.	VITL	43.88	189.8%	1,921	1,779	3.1x	26.1x	11.8%
Average			39.7%			1.7x	10.6x	13.2%
Median			14.5%			1.0x	8.1x	7.5%
			1.1370			1.0%	0.1.	



TRAILING 12-MONTH VALUATION MULTIPLES FOR OVERALL PUBLIC FOOD & BEVERAGE COMPANIES

BellRing Brands, Inc. BRBR 77.35 37.1% 9,976 10,738 5.4x 25.3x 21.3	Market Data (Given in \$Millions)			Price					
Pkgd. Foods B&G Foods, Inc. BGS \$6.48 -37.9% \$513 \$2,599 1.3x \$12.2x \$1.09 BellRing Brands, Inc. BRBR 77.35 37.1% 9,976 10,738 5.4x 25.3x 21.3 The Campbells Co CPB 38.77 -14.2% \$11,558 18,669 1.9x 13.0x 14.5 Conagra Brands, Inc. CAG 25.89 -12.7% 12,358 20,784 1.7x 14.9x 11.7 Dannes SA PAR: BN 70.15 5.7% 45,190 55,334 1.9x 14.1x 13.4 General Mills Inc. GIS 60.14 -7.2% 33,151 45,628 2.3x 10.8x 21.2 The Hain Celestial Group, Inc. HANN 5.06 54,3% 456 1,219 0.7x 59.5x 1.2 Hormer Foods Corporation HRI 29.98 -2.9% 16,459 18,562 1.6x 14.0x 11.1 The J. M. Smucker Company SIM 106.89 <td< th=""><th></th><th></th><th></th><th>Performance</th><th>Equity</th><th>Firm</th><th>EV /</th><th>LTM</th><th>EBITDA</th></td<>				Performance	Equity	Firm	EV /	LTM	EBITDA
B&G Foods, Inc. BGS \$6.48 -37.9% \$513 \$2,599 1.3x 12.2x 10.9 Bell Ring Brands, Inc. BRBR 77.35 37.1% 9,976 10,738 5.4x 25.3x 21.3 The Campbells Co CPB 38.77 -14.2% 11,558 18,669 19x 13.0x 14.5 Conagra Brands, Inc. CAG 25.89 -12.7% 12,358 20,784 1.7x 14.9x 11.7 Dannes SA. PAR:BN 70.15 5.7% 45,190 55,334 1.9x 14.1x 13.4 General Mills Inc. GIS 60.14 -7.2% 33,151 45,628 2.3x 10.8x 21.1 Hormel Foods Corporation HRL 29.98 -2.9% 456 1,219 0.7x 59.5x 1.2 Hormel Foods Corporation HRL 29.98 -2.0.1% 11,375 19,708 2.2x 11.4x 19.5 Kellanova Co K 81.73 46.9% 28.17.2 34,	Company (\$ mm)	Ticker	01/31/25	LTM	Value	Value	Sales	EBITDA	Margin
BellRing Brands, Inc. BRBR 77.35 37.1% 9,976 10,738 5.4x 25.3x 21.3	Pkgd. Foods								
The Campbells Co CPB 38.77 -14.2% 11,558 18,669 1.9x 13.0x 14.55 Conagra Brands, Inc. CAG 25.89 -12.7% 12,358 20,784 1.7x 14.9x 11,7x 14.1x 13.4 General Mills Inc. GIS 60.14 -7.2% 33,151 45,628 2.3x 10.8x 21.2 The Hain Celestial Group, Inc. HAIN 5.06 -54.3% 456 1,219 0.7x 59.5x 1.2 Hormel Foods Corporation HRI 29.98 -2.9.1% 11,375 19,708 2.2x 11.4x 19.5 Kellanova Co K 81.73 46.9% 28,172 34,192 2.7x 18.5x 14.5 Kerfat Heinz Co. KHC 29.84 -21.0% 59.94 -43.2% 8,550 12,581 2.0x 12.1x 14.4x 14.0 Lancaster Colony Corporation LANC 168.74 -17.3% 4,651 4,559 2.4x 17.4x 14.0 11.8x 14.4x 12.3 McCormick & Company, Inc. MKC 77.23 12.4% 20,706 25,055 3.7x 19,7x 18.9 Nestlé S.A NESN 85.17 -25.3% 218,993 28,916 2.8x 14.3x 19.3 Post Holdings, Inc. POST 106.16 10.12 10.12 10.12 10.12 10.12 10.12 10.12 10.13 10.14 10.15 10.15 10.15 10.16 10.17 10.17 10.16 10.17 10.17 10.18 10.	B&G Foods, Inc.	BGS	\$6.48	-37.9%	\$513	\$2,599	1.3x	12.2x	10.9%
Conagra Brands, Inc. CAG 25.89 -12.7% 12,358 20,784 1.7x 14.9x 11.7	BellRing Brands, Inc.	BRBR	77.35	37.1%	9,976	10,738	5.4x	25.3x	21.3%
Danone S.A.	The Campbells Co	СРВ	38.77	-14.2%	11,558	18,669	1.9x	13.0x	14.5%
General Mills Inc. GIS G0.14 -7.2% 33,151 45,628 2.3x 10.8x 21.2	Conagra Brands, Inc.	CAG	25.89	-12.7%	12,358	20,784	1.7x	14.9x	11.7%
The Hain Celestial Group, Inc.	Danone S.A.	PAR: BN	70.15	5.7%	45,190	55,334	1.9x	14.1x	13.4%
Hormel Foods Corporation HRL 29.98 -2.9% 16,459 18,562 1.6x 14.0x 11.1 The J. M. Smucker Company SJM 106.89 -20.1% 11,375 19,708 2.2x 11.4x 19.5 Kellanova Co K 81.73 46.9% 28,172 34,192 2.7x 18.5x 14.5 Kraft Heinz Co. KHC 29.84 -21.0% 36,082 55,030 2.1x 14.2x 14.8 Lamb Weston Holdings, Inc. LW 59.94 -43.2% 8,550 12,581 2.0x 12.1x 16.4 Lancaster Colony Corporation LANC 168.74 -17.3% 4,651 4,559 2.4x 17.4x 14.0 Lifeway Foods Inc. LWAY 23.04 82.6% 341 321 1.8x 14.4x 12.3 McCormick & Company, Inc. MKC 77.23 12.4% 20,706 25,055 3.7x 19.7x 18.9 Nestlé S.A NESN 85.17 -25.3% 218,993 285,916 2.8x 14.3x 19.3 Post Holdings, Inc. POST 106.16 13.2% 6,176 12,461 1.6x 9.8x 16.0 Saputo Inc. TSX: SAP 16.66 -21.6% 7,070 9,650 0.7x 11.8x 6.1 Seneca Foods Corporation NAS: SENEA 72.91 36.8% 500 1,022 0.7x 7.5x 9.2 Simply Good Foods USA, Inc. SMPL 38.00 0.2% 3,839 4,065 3.0x 17.1x 17.4 TreeHouse Foods, Inc. THS 34.52 -19.5% 1,767 3,201 1.0x 18.6x 5.1 Average -3.0% 2.1x 16.7x 13.7 Median -3.0% 2.1x 16.7x 13.7 Median -3.0% 2.1x 16.7x 13.7 The Chefs' Warehouse, Inc CHEF 553.86 63.3% 2,130 3,009 0.8x 16.5x 4.9 Performance Food Group, Inc. PFGC 590.31 22.5% 14,071 19,808 0.3x 14.1x 2.4 SpartanNash Company SPTN \$18.23 -20.1% 615 1,522 0.2x 7.3x 2.2 Sysco Corporation SYY \$72.92 -11.5% 35,675 48,587 0.6x 11.5x 5.2 Sysco Corporation SYY \$72.92 -11.5% 35,675 48,587 0.6x 11.5x 5.2 Sysco Corporation CUSFD \$70.93 50.1% 16,522 21,409 0.6x 14.2x 4.0	General Mills Inc.	GIS	60.14	-7.2%	33,151	45,628	2.3x	10.8x	21.2%
The J. M. Smucker Company	The Hain Celestial Group, Inc.	HAIN	5.06	-54.3%	456	1,219	0.7x	59.5x	1.2%
Kellanova Co K 81.73 46.9% 28,172 34,192 2.7x 18.5x 14.5 Kraft Heinz Co. KHC 29.84 -21.0% 36,082 55,030 2.1x 14.2x 14.8 Lamb Weston Holdings, Inc. LW 59.94 -43.2% 8,550 12,581 2.0x 12.1x 14.8 Lancaster Colony Corporation LANC 168.74 -17.3% 4,651 4,559 2.4x 17.4x 14.0 Lifeway Foods Inc. LWAY 23.04 82.6% 341 321 1.8x 14.4x 12.3 McCormick & Company, Inc. MKC 77.23 12.4% 20,706 25,055 3.7x 19.7x 18.9 Nestlé S.A. NESN 85.17 -25.3% 218,993 285,916 2.8x 14.3x 19.3 Nestlé S.A. NESN 85.17 -25.3% 218,993 285,916 2.8x 14.3x 19.3 Post Holdings, Inc. POST 106.16 13.2% 6,176	Hormel Foods Corporation	HRL	29.98	-2.9%	16,459	18,562	1.6x	14.0x	11.1%
Kraft Heinz Co. KHC 29.84 -21.0% 36,082 55,030 2.1x 14.2x 14.8x Lamb Weston Holdings, Inc. LW 59.94 -43.2% 8,550 12,581 2.0x 12.1x 16.4 Lancaster Colony Corporation LANC 168.74 -17.3% 4,651 4,559 2.4x 17.4x 14.0 Lifeway Foods Inc. LWAY 23.04 82.6% 341 321 1.8x 14.4x 12.3 McCormick & Company, Inc. MKC 77.23 12.4% 20,706 25,055 3.7x 19.7x 18.9 Nestlé S.A. NESN 85.17 -25.3% 218,993 285,916 2.8x 14.3x 19.3 Post Holdings, Inc. POST 106.16 13.2% 6,176 12,461 1.6x 9.8x 16.0 Saputo Inc. TSX:SAP 16.66 -21.6% 7,070 9,650 0.7x 11.8x 6.1 Seneca Foods Corporation NAS:SENEA 72.91 36.8%	The J. M. Smucker Company	SJM	106.89	-20.1%	11,375	19,708	2.2x	11.4x	19.5%
Lamb Weston Holdings, Inc. LW 59.94 -43.2% 8,550 12,581 2.0x 12.1x 16.4 Lancaster Colony Corporation LANC 168.74 -17.3% 4,651 4,559 2.4x 17.4x 14.0 Lifeway Foods Inc. LWAY 23.04 82.6% 341 321 1.8x 14.4x 12.3 McCornick & Company, Inc. MKC 77.23 12.4% 20,706 25,055 3.7x 19.7x 18.9 Nestié S.A. NESN 85.17 -25.3% 218,993 285,916 2.8x 14.3x 19.3 Post Holdings, Inc. POST 106.16 13.2% 6,176 12,461 1.6x 9.8x 16.0 Saputo Inc. TSX:SAP 16.66 -21.6% 7,070 9,650 0.7x 11.8x 6.1 Seneca Foods Corporation NAS:SENEA 72.91 36.8% 500 1,022 0.7x 7.5x 9.2 Simply Good Foods USA, Inc. SMPL 38.00 0.2%	Kellanova Co	K	81.73	46.9%	28,172	34,192	2.7x	18.5x	14.5%
Lancaster Colony Corporation LANC 168.74 -17.3% 4,651 4,559 2.4x 17.4x 14.0 Lifeway Foods Inc. LWAY 23.04 82.6% 341 321 1.8x 14.4x 12.3 McCormick & Company, Inc. MKC 77.23 12.4% 20,706 25,055 3.7x 19.7x 18.9 Nestlé S.A. NESN 85.17 -25.3% 218,993 285,916 2.8x 14.3x 19.3 Post Holdings, Inc. POST 106.16 13.2% 6,176 12,461 1.6x 9.8x 16.0 Saputo Inc. TSX: SAP 16.66 -21.6% 7,070 9,650 0.7x 11.8x 6.1 Seneca Foods Corporation NAS:SENEA 72.91 36.8% 500 1,022 0.7x 7.5x 9.2 Simply Good Foods USA, Inc. SMPL 38.00 0.2% 3,839 4,065 3.0x 17.1x 17.4 TreeHouse Foods, Inc. THS 34.52 -19.5%	Kraft Heinz Co.	KHC	29.84	-21.0%	36,082	55,030	2.1x	14.2x	14.8%
Lifeway Foods Inc. LWAY 23.04 82.6% 341 321 1.8x 14.4x 12.3 McCormick & Company, Inc. MKC 77.23 12.4% 20,706 25,055 3.7x 19.7x 18.9 Nestlé S.A. NESN 85.17 -25.3% 218,993 285,916 2.8x 14.3x 19.3 Post Holdings, Inc. POST 106.16 13.2% 6,176 12,461 1.6x 9.8x 16.0 Saputo Inc. TSX: SAP 16.66 -21.6% 7,070 9,650 0.7x 7.5x 9.2 Seneca Foods Corporation NAS:SENEA 72.91 36.8% 500 1,022 0.7x 7.5x 9.2 Simply Good Foods USA, Inc. SMPL 38.00 0.2% 3,839 4,065 3.0x 17.1x 17.4 TreeHouse Foods, Inc. THS 34.52 -19.5% 1,767 3,201 1.0x 18.6x 5.1 Average -3.0% 2.1x 16.7x 13.7	Lamb Weston Holdings, Inc.	LW	59.94	-43.2%	8,550	12,581	2.0x	12.1x	16.4%
McCormick & Company, Inc. MKC 77.23 12.4% 20,706 25,055 3.7x 19.7x 18.9 Nestlé S.A. NESN 85.17 -25.3% 218,993 285,916 2.8x 14.3x 19.3 Post Holdings, Inc. POST 106.16 13.2% 6,176 12,461 1.6x 9.8x 16.0 Saputo Inc. TSX: SAP 16.66 -21.6% 7,070 9,650 0.7x 11.8x 6.1 Seneca Foods Corporation NAS:SENEA 72.91 36.8% 500 1,022 0.7x 7.5x 9.2 Simply Good Foods USA, Inc. SMPL 38.00 0.2% 3,839 4,065 3.0x 17.1x 17.4 TreeHouse Foods, Inc. THS 34.52 -19.5% 1,767 3,201 1.0x 18.6x 5.1 Average -3.0% 2.1x 16.7x 13.7 Median -12.7% 1.9x 14.2x 14.5 Food Distributors The Chefs' Ware	Lancaster Colony Corporation	LANC	168.74	-17.3%	4,651	4,559	2.4x	17.4x	14.0%
Nestlé S.A. NESN 85.17 -25.3% 218,993 285,916 2.8x 14.3x 19.3 Post Holdings, Inc. POST 106.16 13.2% 6,176 12,461 1.6x 9.8x 16.0 Saputo Inc. TSX: SAP 16.66 -21.6% 7,070 9,650 0.7x 11.8x 6.1 Seneca Foods Corporation NAS:SENEA 72.91 36.8% 500 1,022 0.7x 7.5x 9.2 Simply Good Foods USA, Inc. SMPL 38.00 0.2% 3,839 4,065 3.0x 17.1x 17.4 TreeHouse Foods, Inc. THS 34.52 -19.5% 1,767 3,201 1.0x 18.6x 5.1 Average -3.0% 2.1x 16.7x 13.7 Median -12.7% 1.9x 14.2x 14.5 Food Distributors The Chefs' Warehouse, Inc CHEF \$53.86 63.3% 2,130 3,009 0.8x 16.5x 4.9 Perf	Lifeway Foods Inc.	LWAY	23.04	82.6%	341	321	1.8x	14.4x	12.3%
Post Holdings, Inc. POST 106.16 13.2% 6,176 12,461 1.6x 9.8x 16.0 Saputo Inc. TSX: SAP 16.66 -21.6% 7,070 9,650 0.7x 11.8x 6.1 Seneca Foods Corporation NAS:SENEA 72.91 36.8% 500 1,022 0.7x 7.5x 9.2 Simply Good Foods USA, Inc. SMPL 38.00 0.2% 3,839 4,065 3.0x 17.1x 17.4 TreeHouse Foods, Inc. THS 34.52 -19.5% 1,767 3,201 1.0x 18.6x 5.1 Average -3.0% 2.1x 16.7x 13.7 Median -12.7% 1.9x 14.2x 14.5 Food Distributors The Chefs' Warehouse, Inc CHEF \$53.86 63.3% 2,130 3,009 0.8x 16.5x 4.9 Performance Food Group, Inc. PFGC \$90.31 22.5% 14,071 19,808 0.3x 14.1x 2.4 Sy	McCormick & Company, Inc.	MKC	77.23	12.4%	20,706	25,055	3.7x	19.7x	18.9%
Saputo Inc. TSX: SAP 16.66 -21.6% 7,070 9,650 0.7x 11.8x 6.1 Seneca Foods Corporation NAS:SENEA 72.91 36.8% 500 1,022 0.7x 7.5x 9.2 Simply Good Foods USA, Inc. SMPL 38.00 0.2% 3,839 4,065 3.0x 17.1x 17.4 TreeHouse Foods, Inc. THS 34.52 -19.5% 1,767 3,201 1.0x 18.6x 5.1 Average -3.0% 2.1x 16.7x 13.7 Median -12.7% 1.9x 14.2x 14.5 Food Distributors The Chefs' Warehouse, Inc CHEF \$53.86 63.3% 2,130 3,009 0.8x 16.5x 4.9 Performance Food Group, Inc. PFGC \$90.31 22.5% 14,071 19,808 0.3x 14.1x 2.4 Sysco Corporation SYY \$72.92 -11.5% 35,675 48,587 0.6x 11.5x 5.2 US	Nestl é S.A.	NESN	85.17	-25.3%	218,993	285,916	2.8x	14.3x	19.3%
Seneca Foods Corporation NAS:SENEA 72.91 36.8% 500 1,022 0.7x 7.5x 9.2 Simply Good Foods USA, Inc. SMPL 38.00 0.2% 3,839 4,065 3.0x 17.1x 17.4 TreeHouse Foods, Inc. THS 34.52 -19.5% 1,767 3,201 1.0x 18.6x 5.1 Average -3.0% 2.1x 16.7x 13.7 Median -12.7% 1.9x 14.2x 14.5 Food Distributors The Chefs' Warehouse, Inc CHEF \$53.86 63.3% 2,130 3,009 0.8x 16.5x 4.9 Performance Food Group, Inc. PFGC \$90.31 22.5% 14,071 19,808 0.3x 14.1x 2.4 SpartanNash Company SPTN \$18.23 -20.1% 615 1,522 0.2x 7.3x 2.2 Sysco Corporation SYY \$72.92 -11.5% 35,675 48,587 0.6x 11.5x 5.2 U	Post Holdings, Inc.	POST	106.16	13.2%	6,176	12,461	1.6x	9.8x	16.0%
Simply Good Foods USA, Inc. SMPL 38.00 0.2% 3,839 4,065 3.0x 17.1x 17.4 TreeHouse Foods, Inc. THS 34.52 -19.5% 1,767 3,201 1.0x 18.6x 5.1 Average -3.0% 2.1x 16.7x 13.7 Median -12.7% 1.9x 14.2x 14.5 Food Distributors The Chefs' Warehouse, Inc CHEF \$53.86 63.3% 2,130 3,009 0.8x 16.5x 4.9 Performance Food Group, Inc. PFGC \$90.31 22.5% 14,071 19,808 0.3x 14.1x 2.4 SpartanNash Company SPTN \$18.23 -20.1% 615 1,522 0.2x 7.3x 2.2 Sysco Corporation SYY \$72.92 -11.5% 35,675 48,587 0.6x 11.5x 5.2 US Foods Holding Corp. USFD \$70.93 50.1% 16,522 21,409 0.6x 14.2x 4.0	Saputo Inc.	TSX: SAP	16.66	-21.6%	7,070	9,650	0.7x	11.8x	6.1%
Food Distributors CHEF \$53.86 63.3% 2,130 3,009 0.8x 16.5x 4.9s Performance Food Group, Inc. PFGC \$90.31 22.5% 14,071 19,808 0.3x 14.1x 2.4 SpartanNash Company SPTN \$18.23 -20.1% 615 1,522 0.2x 7.3x 2.2 US Foods Holding Corp. USFD \$70.93 50.1% 16,522 21,409 0.6x 14.2x 4.0	Seneca Foods Corporation	NAS:SENEA	72.91	36.8%	500	1,022	0.7x	7.5x	9.2%
Average -3.0% 2.1x 16.7x 13.7 Median -12.7% 1.9x 14.2x 14.5 Food Distributors The Chefs' Warehouse, Inc CHEF \$53.86 63.3% 2,130 3,009 0.8x 16.5x 4.9 Performance Food Group, Inc. PFGC \$90.31 22.5% 14,071 19,808 0.3x 14.1x 2.4 SpartanNash Company SPTN \$18.23 -20.1% 615 1,522 0.2x 7.3x 2.2 Sysco Corporation SYY \$72.92 -11.5% 35,675 48,587 0.6x 11.5x 5.2 US Foods Holding Corp. USFD \$70.93 50.1% 16,522 21,409 0.6x 14.2x 4.0	Simply Good Foods USA, Inc.	SMPL	38.00	0.2%	3,839	4,065	3.0x	17.1x	17.4%
Median -12.7% 1.9x 14.2x 14.5x Food Distributors The Chefs' Warehouse, Inc CHEF \$53.86 63.3% 2,130 3,009 0.8x 16.5x 4.9 Performance Food Group, Inc. PFGC \$90.31 22.5% 14,071 19,808 0.3x 14.1x 2.4 SpartanNash Company SPTN \$18.23 -20.1% 615 1,522 0.2x 7.3x 2.2 Sysco Corporation SYY \$72.92 -11.5% 35,675 48,587 0.6x 11.5x 5.2 US Foods Holding Corp. USFD \$70.93 50.1% 16,522 21,409 0.6x 14.2x 4.0	TreeHouse Foods, Inc.	THS	34.52	-19.5%	1,767	3,201	1.0x	18.6x	5.1%
Median -12.7% 1.9x 14.2x 14.5x Food Distributors The Chefs' Warehouse, Inc CHEF \$53.86 63.3% 2,130 3,009 0.8x 16.5x 4.9 Performance Food Group, Inc. PFGC \$90.31 22.5% 14,071 19,808 0.3x 14.1x 2.4 SpartanNash Company SPTN \$18.23 -20.1% 615 1,522 0.2x 7.3x 2.2 Sysco Corporation SYY \$72.92 -11.5% 35,675 48,587 0.6x 11.5x 5.2 US Foods Holding Corp. USFD \$70.93 50.1% 16,522 21,409 0.6x 14.2x 4.0	Average			-3.0%			2.1x	16.7x	13.7%
The Chefs' Warehouse, Inc CHEF \$53.86 63.3% 2,130 3,009 0.8x 16.5x 4.9 Performance Food Group, Inc. PFGC \$90.31 22.5% 14,071 19,808 0.3x 14.1x 2.4 SpartanNash Company SPTN \$18.23 -20.1% 615 1,522 0.2x 7.3x 2.2 Sysco Corporation SYY \$72.92 -11.5% 35,675 48,587 0.6x 11.5x 5.2 US Foods Holding Corp. USFD \$70.93 50.1% 16,522 21,409 0.6x 14.2x 4.0	_			-12.7%			1.9x	14.2x	14.5%
The Chefs' Warehouse, Inc CHEF \$53.86 63.3% 2,130 3,009 0.8x 16.5x 4.9 Performance Food Group, Inc. PFGC \$90.31 22.5% 14,071 19,808 0.3x 14.1x 2.4 SpartanNash Company SPTN \$18.23 -20.1% 615 1,522 0.2x 7.3x 2.2 Sysco Corporation SYY \$72.92 -11.5% 35,675 48,587 0.6x 11.5x 5.2 US Foods Holding Corp. USFD \$70.93 50.1% 16,522 21,409 0.6x 14.2x 4.0	Food Distributors								
SpartanNash Company SPTN \$18.23 -20.1% 615 1,522 0.2x 7.3x 2.2 Sysco Corporation SYY \$72.92 -11.5% 35,675 48,587 0.6x 11.5x 5.2 US Foods Holding Corp. USFD \$70.93 50.1% 16,522 21,409 0.6x 14.2x 4.0		CHEF	\$53.86	63.3%	2,130	3,009	0.8x	16.5x	4.9%
Sysco Corporation SYY \$72.92 -11.5% 35,675 48,587 0.6x 11.5x 5.2 US Foods Holding Corp. USFD \$70.93 50.1% 16,522 21,409 0.6x 14.2x 4.0	Performance Food Group, Inc.	PFGC	\$90.31	22.5%	14,071	19,808	0.3x	14.1x	2.4%
Sysco Corporation SYY \$72.92 -11.5% 35,675 48,587 0.6x 11.5x 5.2 US Foods Holding Corp. USFD \$70.93 50.1% 16,522 21,409 0.6x 14.2x 4.0	SpartanNash Company	SPTN	\$18.23	-20.1%	615	1.522	0.2x	7.3x	2.2%
US Foods Holding Corp. USFD \$70.93 50.1% 16,522 21,409 0.6x 14.2x 4.0									5.2%
Average 20.9% 0.5x 12.7x 3.8	· ·								4.0%
	Average			20.9%			0.5x	12.7x	3.8%
Median 22.5% 0.6x 14.1x 4.0	Median			22.5%			0.6x	14.1x	4.0%

TRAILING 12-MONTH VALUATION MULTIPLES FOR NATURAL PUBLIC FOOD & BEVERAGE COMPANIES

Market Data (Given in \$Millions)			Price					
			Performance	Equity	Firm	EV /	LTM	EBITDA
Company (\$ mm)	Ticker	01/31/25	LTM	Value	Value	Sales	EBITDA	Margin
Natural F&B								
BellRing Brands, Inc.	BRBR	\$77.35	37.1%	\$9,976	\$10,738	5.4x	25.3x	21.3%
Beyond Meat Inc.	BYND	3.96	-40.8%	258	1,359	4.2x	NMF	Neg.
The Hain Celestial Group, Inc.	HAIN	5.06	-54.3%	456	1,219	0.7x	59.5x	1.2%
Lifeway Foods Inc.	LWAY	23.04	82.6%	341	321	1.8x	14.4x	12.3%
Oatly Group AB	OTLY	12.32	-45.9%	368	742	0.9x	NMF	Neg.
Simply Good Foods USA, Inc.	SMPL	38.00	0.2%	3,839	4,065	3.0x	17.1x	17.4%
The Vita Coco Company Inc.	сосо	37.44	86.6%	2,124	1,967	4.0x	27.6x	14.4%
Vital Farms, Inc.	VITL	43.88	189.8%	1,921	1,779	3.1x	26.1x	11.8%
Zevia, LLC	ZVIA	3.97	132.2%	238	183	1.2x	NMF	Neg.
Natural Retail & Distribution								
Natural Grocers by Vitamin Cottage, Inc.	NGVC	43.54	191.6%	998	1,336	1.1x	17.1x	6.3%
Sprouts Farmers Markets, Inc.	SFM	158.34	206.9%	15,833	17,177	2.3x	23.3x	9.9%
United Natural Foods, Inc.	UNFI	29.74	84.6%	1,782	5,583	0.2x	15.9x	1.1%
Median Natural F&B			37.1%	_		3.0x	25.7x	13.3%
Median Natural Retail & Distribution			191.6%			1.1x	17.1x	6.3%
Total Median			83.6%			2.0x	23.3x	11.8%

-11.2%



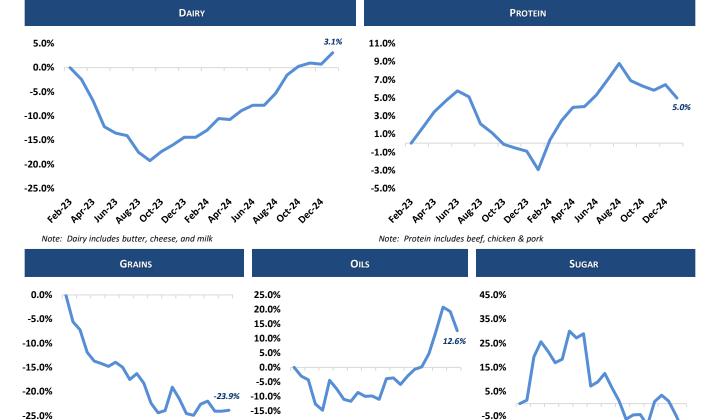
FOOD & BEVERAGE COMMODITY PRICING TRENDS



Note: Commodities tracked include butter, cheese, milk, beef, chicken, pork, wheat, corn, rice, oils & sugar

-20.0%

-25.0%



-15.0%

Note: Grains incudes wheat, corn and rice

Source: Food & Agriculture Organization

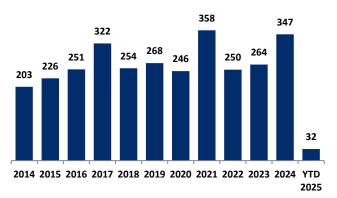
-30.0%



MERGER & ACQUISITION / FINANCING OVERVIEW

Overall Food & Beverage M&A Activity – North America Targets

NATURAL FOOD & BEVERAGE M&A ACTIVITY – NORTH AMERICA TARGETS



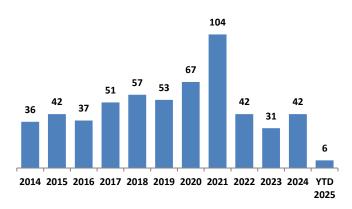
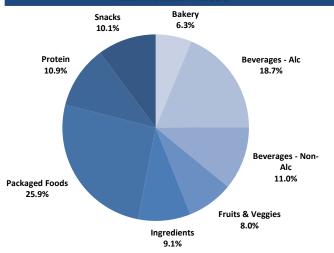


Chart Sources: Capital IQ, PitchBook & Cody Peak research

Overall Food & Beverage Transaction Mix by Subsector – North America Targets





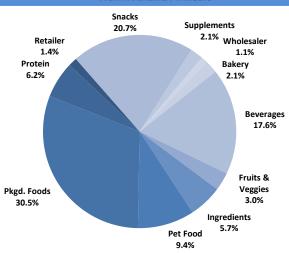
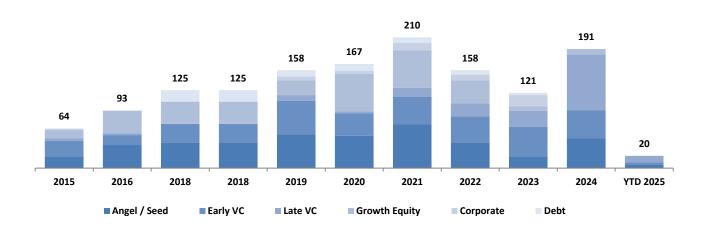


Chart Sources: Capital IQ, PitchBook & Cody Peak M&A database (2004 - YTD 2025)

NATURAL FOOD & BEVERAGE FINANCING MIX / STAGE

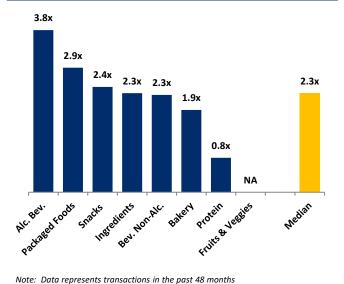


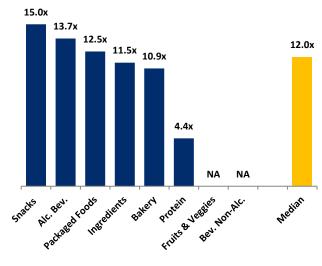


MERGER & ACQUISITION OVERVIEW

AVERAGE FOOD & BEVERAGE REVENUE MULTIPLES BY SUBSECTOR -**NORTH AMERICA TARGETS**

AVERAGE FOOD & BEVERAGE EBITDA MULTIPLES BY SUBSECTOR -**NORTH AMERICA TARGETS**



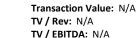


Note: Data represents transactions in the past 48 months

HIGHLIGHTED CONVENTIONAL FOOD & BEVERAGE M&A TRANSACTIONS







Founded in 1954 and headquartered in Phoenix, AZ, Azteca Bakeries is a wholesale manufacturer of authentic Mexican pan dulce, including pastries, cookies, breads, and muffins. The Company was acquired by Sweetmore Bakeries, portfolio company of Shore Capital Partners, a family of specialty bakeries with nearly 500 employees and five facilities across the U.S. Sweetmore makes premium baked foods for the U.S. retail in-store bakery and foodservice channels and has completed five acquisitions, including Azteca, since 2019.







Target: Rita's Italian Ice & Frozen

Custard

Buyer: Maple Park Capital

Partners

Transaction Value: ~\$46M

TV / Rev: ~0.3x TV / EBITDA: N/A Founded in 1984 and headquartered in Trevose, PA, Rita's has more than 575 locations in 30 states and some international markets. The Company is the largest Italian ice concept in the world. In addition to Italian ice, the concept offers gelatis, concretes, milkshakes, and frozen custard. The Italian ice is made fresh daily and is available among over 75 rotating flavors. The Company was acquired by Maple Park Capital, a principal investment firm based in Dallas, TX and New York, NY.

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HIGHLIGHTED NATURAL FOOD & BEVERAGE TRANSACTIONS

pow<u>=</u>rcrunch



Target: Power Crunch Buyer: Ferrero International

Transaction Value: ~\$275M

TV / Rev: ~4.8x TV / EBITDA: N/A

Founded in 1995 and headquartered in Irvine, CA, Power Crunch is a better-for-you protein snacks brand. The product lineup for Power Crunch includes Original Power Crunch protein energy, Power Crunch Pro high-protein and Power Crunch Kids protein wafer bars for adults and children, as well as Power Crunch Proto Whey protein powder and Power Crunch Protein Crisps chip snacks. The acquisition further supports Ferrero's expansion in the better-for-you product category, following the acquisitions of FULFIL and Eat Natural in Europe.





Target: Spindrift Beverage Buyer: Gryphon Investors

Transaction Value: ~\$650M

TV / Rev: ~2.5x TV / EBITDA: ~26.0x

Founded in 2010 and based in Newton, MA, Spindrift makes premium beverages with real squeezed fruit and zero added sugar. Its line of more than 20 flavors of sparkling water, teas and lemonades, hard seltzers, and mocktails is sold through diversified channels, including grocery and specialty stores, club stores, mass market outlets, and wholesale foodservice companies across the U.S. Gryphon Investors acquired a majority stake in the Company, with the management team retaining a significant equity stake.

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JANUARY 2025 - SELECT FOOD & BEVERAGE TRANSACTIONS

Close		Transaction Value /	Transaction	1		
Date	Target/Issuer	Investment (\$mm)	Туре	Buyers/Investors	Subsector	Target Business Description
01/31/25	Power Crunch	\$275.0	M&A	Ferrero International (Michael Lindsey)	Snacks	Producer of protein-based food products based in Irvine, California. The company's food products include chocolate bars, protein drinks, whey protein powders and nutritious protein shakes that are made using High-DH hydrolysates as their primary protein source which is hydrolyzed and easily absorbed by the body, enabling athletes and health-cautious consumers to consume snacks and light meals while maintaining diet and keeping balance in day-to-day nutrition.
01/31/25	Sauz	\$5.0	Private Placement		Packaged Food	Producer of tomato sauces intended to offer a new generation of pasta sauce. The company specializes in honey, rosemary, Calabrian sauces leman marinara sauce, and much more, providing customers with a wide range of seasonings and recipes.
01/22/25	Tosi Snacks	\$19.4	Private Placement	Cambridge Companies SPG(Filipp Chebotarev)	Snacks	Producer of a health-conscious line of snack products intended to make healthy snacking simple. The company's range of health food products are made from simple, organic ingredients, packed with plan protein, and low in sugar, providing consumers with delicious food to optimize overall health.
01/17/25	Siete Family Foods	\$1,200.0	M&A	Pepsico (NAS: PEP)(Steven Williams)	Packaged Food	Producer of grain-free food products intended to provide consumers with healthy Mexican-American food. The company's products include grain-free chips, tortillas, hot sauces and cashew queso which are gluten-free and dairy-free, enabling customers and food enthusiasts to overcome health problems and eat delicious and healthy snacks.
01/16/25	Azteca Bakeries	Undisclosed	M&A	Shore Capital Partners (Richard Boos), Sweetmore Bakeries (David Veenstra)	Bakery	Operator of a food company intended to offer quality Hispanic pastrie to customers. The company offers delicious products by choosing ingredients based on simplicity, purity, and quality and includes pastries, cookies, breads, and muffins.
01/14/25	Spindrift Beverage Co.	\$650.0	M&A	Gryphon Investors (Ryan Fagan)	Non-alc. Bev.	Producer of sparkling water beverages intended to help customers experience the taste of real fruits. The company's beverages are prepared using a combination of triple-filtered sparkling water and real squeezed fruit with no additional artificial sweeteners added, enabling consumers to enjoy beverages with real ingredients that help them maintain an active lifestyle and be healthy.
01/09/25	Rita's	\$46.0	M&A	Maple Park Capital Partners (Andrew Lauck)	NA	Operator of a chain of Italian eatery stores focused on offering frozen dessert products. The company provides Italian ice, ice cream, frozen custard, sundaes, gelati, misto, blending, and milkshakes, enabling customers to get fresh products at an affordable rate.
01/07/25	Immi	\$10.0	Private Placement	Anti Fund, Gold House Ventures, Siddhi Capital (Melissa Facchina), The Lab Capital Advisors, Touch Capital	Packaged Food	Producer of food products intended to offer low-net carb and high- protein instant ramen. The company provides Asian-American food products that are guilt-free, low sodium, plant-based, and keto-friendl with a makeover of better ingredients and crafted flavors, providing customers with ramen which is a nutritious and quick meal alternative
01/07/25	Svedka Vodka	Undisclosed	M&A	Sazerac(Jake Wenz)	Alc. Bev.	Producer and distributor of vodka based in New York, United States. The company specializes in the production of vodka made from distillation of corn, enabling consumers to avail a smooth and easy-drinking spirit with a clear taste and a crisp finish.
01/02/25	Harris Tea (Private Brand Tea Business)	\$205.0	M&A	Treehouse Foods (NYS: THS)(Steven Oakland)	Non-alc. Bev.	Manufacturer of private label tea intended to provide category insight and robust product development programs. The company offers products like black, green, herbal and specialty tea along with services like customization of blends, loose leaf packing.

Sources: PitchBook / Cody Peak M&A database