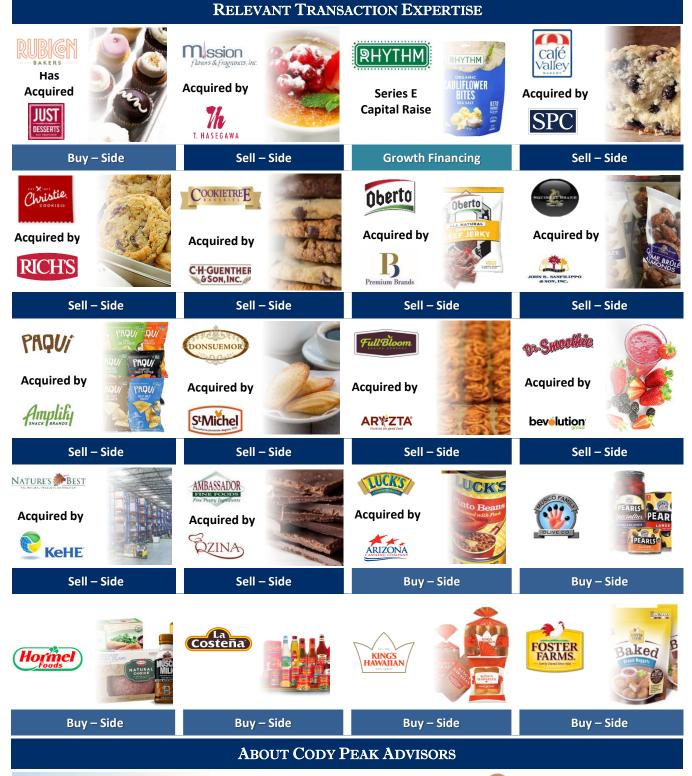
# FOOD & BEVERAGE MONTHLY DASHBOARD JUNE 2022



STRATEGIC & CAPITAL ADVISORY FOR CONSUMER COMPANIES



Cody Peak Advisors is an independent strategic and capital advisory firm that focuses exclusively on the consumer sector, with a strong focus on the food & beverage sector. Our senior professionals have completed over 80 transactions with an aggregated value in excess of \$11 billion.



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Vice President

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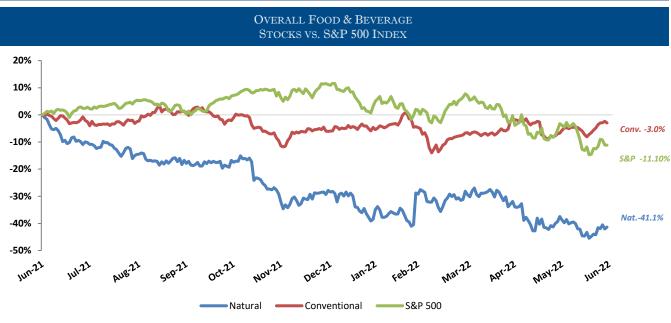
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PUBLIC COMPANY STOCK PERFORMANCE - TWELVE MONTHS ENDING JUNE 30, 2022

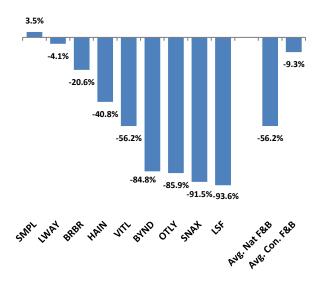


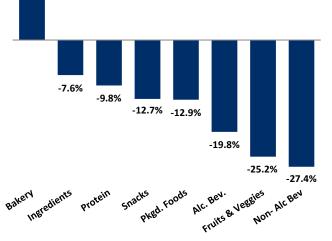
Note: Market-weighted index from Cody Peak Advisors' Food Index

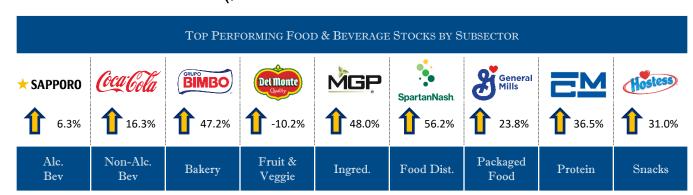


OVERALL FOOD & BEVERAGE Relative Subsector Stock Performance



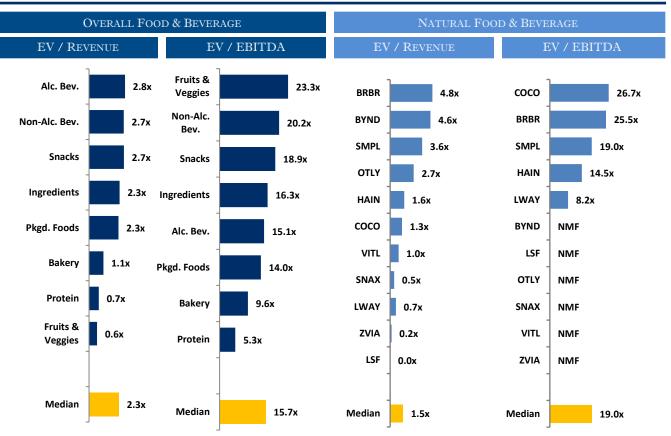








# RELATIVE TRAILING 12-MONTH VALUATION MULTIPLES FOR PUBLIC FOOD & BEVERAGE COMPANIES



### TRAILING 12-MONTH VALUATION MULTIPLES FOR OVERALL PUBLIC FOOD & BEVERAGE COMPANIES

Market Data (Given in \$Millions)		Price Performance	Equity	Firm	1 Yr Est. Growth	EV / LTM		EBITDA	
Company (\$ mm)	Ticker	06/30/22	LTM	Value	Value	Rate	Sales	EBITDA	Margin
Bakery									
ARYZTA AG	ARYN	\$1.11	-18.6%	\$1,102	\$1,428	-5.0%	0.8x	10.6x	7.5%
Flowers Foods, Inc.	FLO	26.32	8.8%	5,581	6,583	10.5%	1.5x	13.5x	10.9%
Gruma, S.A.B. de C.V.	BMV:GRUMA B	11.04	-1.3%	4,110	5,442	12.7%	1.1x	8.0x	13.8%
Grupo Bimbo, S.A.B. de C.V. BIMBO A		3.24	47.2%	14,381	20,204	10.0%	1.1x	8.6x	12.9%
Average			9.0%			7.0%	1.1x	10.2x	11.3%
Median			3.7%			10.3%	1.1x	9.6x	11.9%
Alc Bev.									
Anheuser-Busch InBev SA/NV	ABI	\$53.69	-25.5%	\$106,362	\$188,260	7.7%	3.4x	10.5x	32.5%
Asahi Group Holdings, Ltd.	2502	32.71	-30.1%	16,576	28,554	-8.3%	1.5x	12.1x	12.6%
Big Rock Brewery Inc.	TSX:BR	3.04	-38.1%	21	35	3.5%	1.0x	NMF	NMF
The Boston Beer Company, Inc.	SAM	302.97	-70.3%	3,690	3,749	2.9%	1.9x	65.0x	3.0%
Brown-Forman Corporation	BF.B	70.16	-6.4%	33,187	34,663	4.5%	8.8x	26.4x	33.4%
Constellation Brands, Inc.	STZ	233.06	-0.4%	43,947	55,149	7.3%	6.0x	16.1x	37.5%
Diageo plc	DGE	42.90	-10.3%	97,766	114,936	2.2%	6.1x	18.6x	33.0%
The Duckhorn Portfolio, Inc.	NAPA	21.06	-4.5%	2,420	2,641	12.1%	7.3x	29.7x	24.7%
Heineken N.V.	HEIA	90.95	-24.9%	52,349	69,042	8.4%	2.8x	12.9x	21.4%
Kirin Holdings Company, Limited	2503	15.73	-19.4%	13,027	18,386	-11.6%	1.2x	10.1x	12.1%
Molson Coors Beverage Company	TAP	54.51	1.5%	11,835	19,203	4.3%	1.8x	8.2x	22.2%
Pernod Ricard SA	RI	183.25	-17.4%	47,566	56,162	5.0%	5.0x	16.4x	30.6%
Rémy Cointreau SA	RCO	174.26	-15.6%	8,842	9,212	8.6%	6.3x	22.7x	27.9%
Sapporo Holdings Limited	2501	22.15	6.3%	1,725	3,216	-10.8%	0.9x	13.4x	6.6%
Waterloo Brewing Ltd.	TSX:WBR	3.18	-42.6%	114	166	2.2%	1.9x	14.1x	13.6%
Average			-19.8%			2.5%	3.7x	19.7x	22.2%
Median			-17.4%			4.3%	2.8x	15.1x	23.4%

Source: Public company documents NA – Not available NMF – Not meaningful figure EBITDA = Earnings before interest, taxes, depreciation & amortization Firm Value = Market value of equity + interest-bearing debt - cash



### TRAILING 12-MONTH VALUATION MULTIPLES FOR OVERALL PUBLIC FOOD & BEVERAGE COMPANIES

Market Data (Given in \$Millions)			Price Performance	Equity	Firm	1 Yr Est. Growth	EV /	LTM	EBITDA
Company (\$ mm)	Ticker	06/30/22	LTM	Value	Value	Rate	Sales	EBITDA	Margin
Non-Alc. Bev.									
The Coca-Cola Company	КО	\$62.91	16.3%	\$272,717	\$306,500	8.3%	7.6x	23.3x	32.8%
Keurig Dr Pepper Inc.	KDP	35.39	0.4%	50,202	62,802	7.9%	4.9x	16.6x	29.4%
Monster Beverage Corporation	MNST	92.70	1.5%	49,101	46,402	15.2%	8.0x	25.2x	31.6%
National Beverage Corp.	FIZZ	48.94	3.6%	4,568	4,576	5.4%	4.0x	20.2x	19.9%
NewAge, Inc.	NBEV	0.22	-90.0%	33	40	-100.0%	0.1x	NMF	0.1%
Oatly Group AB	OTLY	3.46	-85.9%	2,048	1,791	38.0%	2.7x	NMF	0.1%
PepsiCo, Inc. Primo Water Corporation	TSX:PRMW	166.66 13.35	12.5% -20.3%	230,438 2,150	263,701 3,731	5.1% 4.5%	3.2x 1.8x	17.8x 10.5x	18.1% 16.7%
Reed's, Inc.	REED	0.16	-84.7%	18	26	21.7%	0.5x	NMF	NMF
The Vita Coco Company, Inc.	COCO	9.79	NA	544	538	18.3%	1.3x	26.7x	5.0%
Zevia PBC	ZVIA	2.81	NA	110	23	29.2%	0.2x	NMF	NMF
Average			-27.4%			4.9%	3.1x	20.1x	17.1%
Median			0.4%			8.3%	2.7x	20.2x	18.1%
Ingredients									
Archer-Daniels-Midland Company	ADM	\$77.60	28.1%	\$43,666	\$56,907	11.5%	0.6x	13.5x	4.7%
Barry Callebaut AG	BARN	2,230.65	-4.1%	12,226	13,898	4.8%	1.6x	16.7x	9.8%
Bunge Limited	BG	90.69	16.0%	13,761	21,057	15.8%	0.3x	7.5x	4.6%
Corbion N.V.	ENXTAM:CRBN	30.17	-47.2%	1,778	2,260	10.9%	1.9x	16.3x	11.4%
Givaudan SA	SWX:GIVN	3,515.63	-24.5%	32,417	37,027	0.8%	5.1x	25.3x	20.1%
Ingredion Incorporated	INGR	88.16	-2.6%	5,838	7,852	11.1%	1.1x	8.6x	12.7%
International Flavors & Fragrances Inc.		119.12	-20.3%	30,356	42,274	8.6%	3.4x	15.0x	22.7%
Kerry Group plc	KRZ	95.65	-32.1%	17,026	19,283	-1.2%	2.3x	17.0x	13.5%
MGP Ingredients, Inc.	MGPI	100.09	48.0%	2,201	2,418	14.4%	3.4x	16.3x	20.8%
Tate & Lyle plc	TATE	9.11	-23.5%	3,626	4,319	9.9%	2.4x	13.1x	18.2%
Sensient Technologies Corporation	SXT XTRA:SY1	80.56 108.56	-6.9%	3,386	3,891 16,649	3.6%	2.8x 3.8x	17.3x	16.4% 21.2%
Symrise AG	ATRA.311	108.50		15,174	10,049			18.0x	
Average Median			-7.6% -13.6%			7.6% 9.2%	2.4x 2.3x	15.4x 16.3x	14.7% 15.0%
Fruits & Veggies	CVICINI	ć 41 70	24.20/	\$740	\$849	10.20/	0.74	C2 0v	1 10/
Calavo Growers, Inc. Dole plc	CVGW DOLE	\$41.72 8.46	-34.2% NA	\$740 803	\$849 2,605	18.2% 41.1%	0.7x 0.3x	63.9x 21.5x	1.1% 1.6%
Fresh Del Monte Produce Inc.	FDP	29.53	-10.2%	1,412	2,003	2.7%	0.3x	11.4x	4.5%
Mission Produce, Inc.	AVO	14.25	-31.2%	1,007	1,199	17.1%	1.2x	25.1x	4.9%
Average			-25.2%			19.8%	0.7x	30.5x	3.0%
Median			-31.2%			17.7%	0.6x	23.3x	3.0%
Snacks									
Chocoladefabriken Lindt & Sprüngli AG		\$104,829.93	0.0%	24,698	25,007	-0.2%	4.9x	27.6x	17.9%
Delfi Limited	P34	0.54	-22.5%	329	255	7.6%	0.6x	4.7x	13.4%
The Hershey Company	HSY	215.16	23.5%	44,238	49,213	11.6%	5.3x	19.3x	27.3%
Hostess Brands, Inc.	TWNK JBSS	21.21 72.49	-18.2%	2,933 836	3,806 917	13.8%	3.1x 1.0x	14.7x 9.9x	21.4% 10.2%
John B. Sanfilippo & Son, Inc. J&J Snack Foods Corp.	JJSF	139.66	-18.2%	2,678	2,506	14.6%	2.0x	18.9x	10.2%
Mondelez International, Inc.	MDLZ	62.09	-0.6%	85,928	104,222	3.8%	3.6x	10.5x 17.1x	20.8%
Stryve Foods, Inc.	SNAX	0.88	-91.5%	12	8	NA	0.3x	NMF	NMF
Tootsie Roll Industries, Inc.	TR	35.35	7.4%	2,394	2,264	NA	3.7x	22.3x	16.7%
Utz Brands, Inc.	UTZ	13.82	-36.6%	1,116	2,789	54.0%	2.2x	45.9x	4.8%
Average			-12.7%			0.7%	2.7x	20.1x	15.9%
Median			-9.4%			9.6%	2.7x	18.9x	16.7%
Protein Beyond Meat, Inc.	BYND	\$23.94	-84.8%	1,521	2,131	21.9%	4.6x	NMF	NMF
Cal-Maine Foods, Inc.	CALM	\$23.94 49.41	-84.8% 36.5%	2,418	2,131	55.0%	4.6x 1.5x	45.8x	3.3%
JBS S.A.	BOVESPA:JBSS3	6.04	4.1%	13,395	28,717	4.4%	0.4x	43.8x	12.7%
Sanderson Farms, Inc.	SAFM	215.53	14.7%	4,811	4,002	31.8%	0.7x	3.0x	23.9%
Seaboard Corporation	SEB	3,882.58	0.4%	4,507	4,873	NA	0.5x	7.1x	6.9%
Tyson Foods, Inc.	TSN	86.06	16.7%	31,115	38,350	12.1%	0.7x	5.3x	14.0%
Vital Farms, Inc.	VITL	8.75	-56.2%	355	267	31.4%	1.0x	NMF	NMF
Average			-9.8%			26.1%	1.3x	12.8x	12.2%
Median			4.1%			26.6%	0.7x	5.3x	12.7%

**CODY PEAK** -

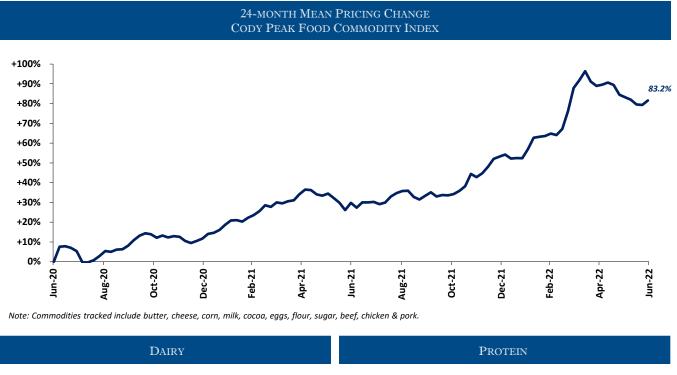
## TRAILING 12-MONTH VALUATION MULTIPLES FOR OVERALL PUBLIC FOOD & BEVERAGE COMPANIES

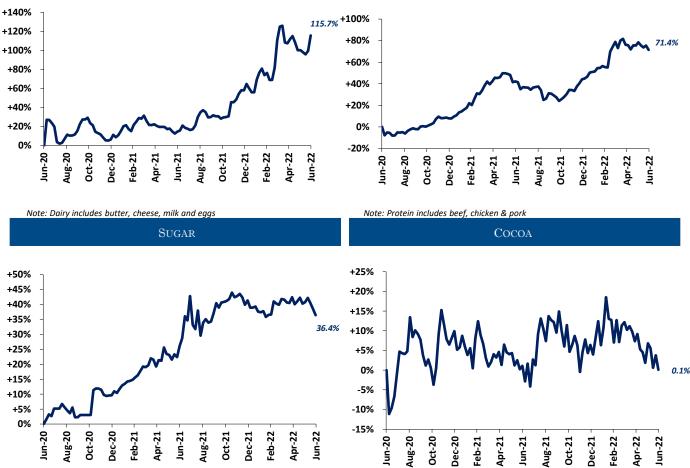
Market Data (Given in \$Millions)			Price	<b>-</b>		1 Yr Est.	EV /	EBITDA	
Company (\$ mm)	Ticker	06/30/22	Performance LTM	Equity Value	Firm Value	Growth Rate	Sales	EBITDA	Margin
Pkgd. Foods									
B&G Foods, Inc.	BGS	\$23.78	-27.5%	\$1,638	\$3,944	3.4%	1.9x	13.4x	14.2%
BellRing Brands, Inc.	BRBR	24.89	-20.6%	3,394	6,240	13.2%	4.8x	25.5x	18.8%
Campbell Soup Company	СРВ	48.05	5.4%	14,443	19,242	0.6%	2.3x	11.1x	20.6%
Conagra Brands, Inc.	CAG	34.24	-5.9%	16,431	25,588	4.3%	2.2x	12.1x	18.3%
Danone S.A.	BN	55.68	-20.9%	34,864	46,188	-2.7%	1.7x	8.9x	18.7%
General Mills, Inc.	GIS	75.45	23.8%	45,056	56,457	2.4%	3.0x	14.2x	20.9%
The Hain Celestial Group, Inc.	HAIN	23.74	-40.8%	2,132	3,001	-3.0%	1.6x	14.5x	11.0%
Hormel Foods Corporation	HRL	47.36	-0.8%	25,861	28,303	8.6%	2.3x	18.8x	12.1%
The J. M. Smucker Company	SJM	128.01	-1.2%	13,641	18,081	3.5%	2.3x	11.3x	19.9%
Kellogg Company	К	71.34	10.9%	24,104	32,296	2.7%	2.3x	13.8x	16.4%
The Kraft Heinz Company	КНС	38.14	-6.5%	46,685	65,878	-1.8%	2.6x	10.7x	23.9%
Laird Superfood, Inc.	LSF	1.91	-93.6%	17	(5)	14.9%	-0.1x	NMF	NMF
Lamb Weston Holdings, Inc.	LW	71.46	-11.4%	10,322	12,646	9.6%	3.2x	21.2x	15.1%
Lancaster Colony Corporation	LANC	128.78	-33.5%	3,544	3,510	11.8%	2.2x	18.8x	11.6%
Lifeway Foods, Inc.	LWAY	4.97	-4.1%	77	74	NA	0.6x	8.5x	7.4%
McCormick & Company, Incorporated	МКС	83.25	-5.7%	22,332	27,398	4.0%	4.3x	23.4x	18.5%
Nestlé S.A.	NESN	116.71	-6.4%	322,060	357,083	0.8%	3.7x	18.6x	20.0%
Post Holdings, Inc.	POST	82.35	-24.1%	5,002	10,773	-10.6%	1.6x	10.2x	16.0%
Saputo Inc.	TSX: SAP	21.79	-27.0%	9,085	12,253	6.9%	1.0x	14.9x	6.8%
Seneca Foods Corporation	SENE.A	55.54	8.7%	452	620	NA	0.4x	5.3x	8.4%
The Simply Good Foods Company	SMPL	37.77	3.5%	3,791	4,189	15.0%	3.6x	19.0x	19.1%
Sovos Brands, Inc.	SOVO	15.87	NA	1,601	2,033	13.2%	2.7x	23.0x	11.9%
TreeHouse Foods, Inc.	THS	41.82	-6.1%	2,343	4,224	12.5%	1.0x	12.7x	7.5%
Average			-12.9%			5.2%	2.2x	15.0x	15.3%
Median			-6.2%			4.0%	2.3x	14.0x	16.2%
Food Distributors									
The Chefs' Warehouse, Inc.	CHEF	\$38.89	22.2%	1,487	1,968	36.4%	1.0x	29.0x	3.4%
Performance Food Group Company	PFGC	\$45.98	-5.2%	7,127	11,933	67.3%	0.3x	16.3x	1.7%
SpartanNash Company	SPTN	\$30.17	56.2%	1,090	1,823	2.1%	0.2x	8.8x	2.3%
Sysco Corporation	SYY	\$84.71	9.0%	43,158	54,245	32.4%	0.8x	16.6x	5.0%
US Foods Holding Corp.	USFD	\$30.68	-20.0%	6,869	12,420	13.8%	0.4x	14.8x	2.7%
Average			12.4%			30.4%	0.5x	17.1x	3.0%
Median			9.0%			32.4%	0.4x	16.3x	2.7%

Market Data (Given in \$Millions)		Price 1 Yr Est.							
		Price	Performance	Equity	Firm	Growth	EV / I	TM	EBITDA
Company (\$ mm)	Ticker	06/30/22	LTM	Value	Value	Rate	Sales	EBITDA	Margin
Natural F&B									
BellRing Brands, Inc.	BRBR	\$24.89	-20.6%	\$3,394	\$6,240	13.2%	4.8x	25.5x	18.8%
Beyond Meat, Inc.	BYND	23.94	-84.8%	1,521	2,131	21.9%	4.6x	NMF	NMF
The Hain Celestial Group, Inc.	HAIN	23.74	-40.8%	2,132	3,001	-3.0%	1.6x	14.5x	11.0%
Laird Superfood, Inc.	LSF	1.91	-93.6%	17	(5)	14.9%	-0.1x	NMF	NMF
Lifeway Foods, Inc.	LWAY	4.97	-4.1%	77	74	NA	0.7x	8.2x	7.9%
Oatly Group AB	OTLY	3.46	-85.9%	2,048	1,791	37.5%	2.7x	NMF	NMF
The Simply Good Foods Company	SMPL	37.77	3.5%	3,791	4,189	15.0%	3.6x	19.0x	19.1%
Stryve Foods, Inc.	SNAX	0.88	-91.5%	12	8	45.8%	0.5x	NMF	NMF
The Vita Coco Company, Inc.	COCO	9.79	NA	544	538	18.5%	1.3x	26.7x	5.0%
Vital Farms, Inc.	VITL	8.75	-56.2%	355	267	31.4%	1.0x	NMF	NMF
Zevia PBC	ZVIA	2.81	NA	110	23	29.3%	0.2x	NMF	NMF
Natural Retail & Distribution									
Natural Grocers by Vitamin Cottage, Inc.	NGVC	15.95	48.5%	362	726	NA	0.7x	10.6x	6.3%
Sprouts Farmers Market, Inc.	SFM	25.32	1.9%	2,776	3,974	3.8%	0.6x	8.5x	7.6%
United Natural Foods, Inc.	UNFI	39.40	6.5%	2,297	5,920	7.5%	0.2x	7.9x	2.6%
Median Natural F&B			-56.2%			20.2%	1.3x	19.0x	11.0%
Median Natural Retail & Distribution			6.5%			5.7%	0.6x	8.5x	6.3%
Total Median			-30.7%			16.7%	0.8x	12.6x	7.8%



### FOOD & BEVERAGE COMMODITY PRICING TRENDS





Source: Capital IQ



# MERGER & ACQUISITION / FINANCING OVERVIEW

## OVERALL FOOD & BEVERAGE M&A ACTIVITY NORTH AMERICA TARGETS

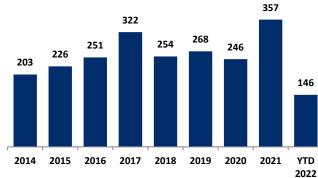


Chart Source: Capital IQ & Cody Peak research

# **OVERALL FOOD & BEVERAGE TRANSACTION MIX BY** SUBSECTOR - NORTH AMERICA TARGETS

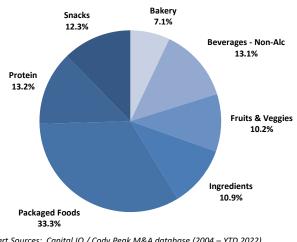
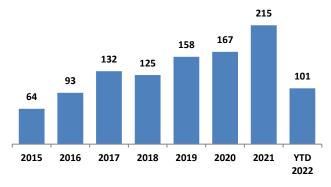
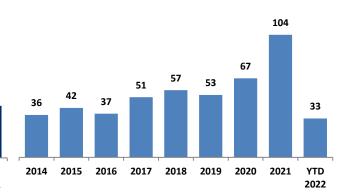


Chart Sources: Capital IQ / Cody Peak M&A database (2004 - YTD 2022)

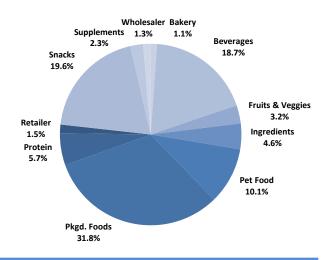
NATURAL FOOD & BEVERAGE



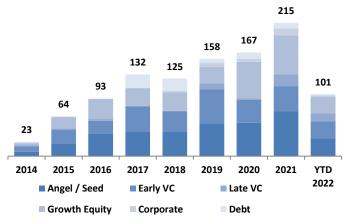
# NATURAL FOOD & BEVERAGE M&A ACTIVITY



# NATURAL FOOD & BEVERAGE TRANSACTION MIX BY

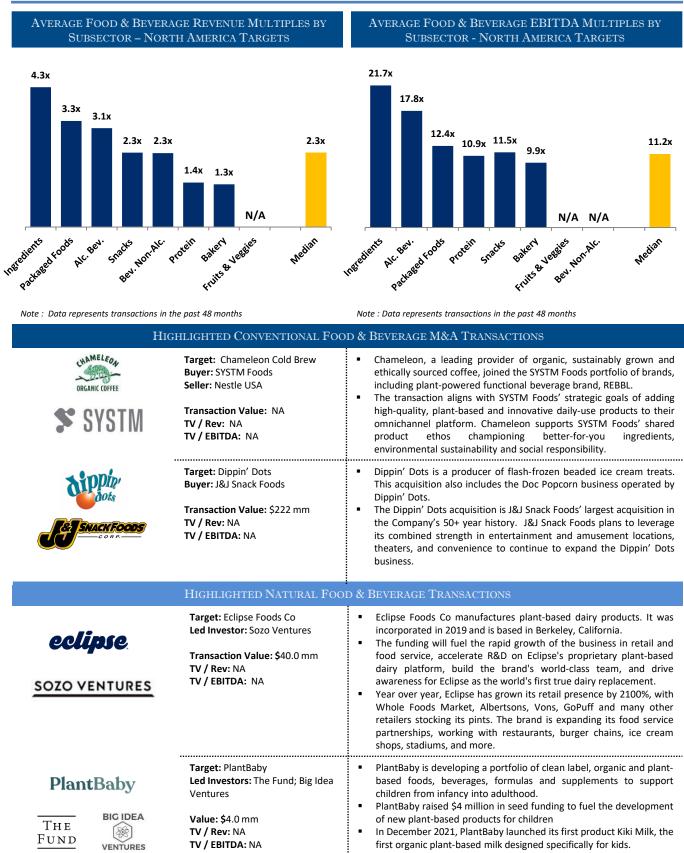


NATURAL FOOD & BEVERAGE





# MERGER & ACQUISITION OVERVIEW





### JUNE 2022 - SELECT FOOD & BEVERAGE TRANSACTIONS

Closed		Total	Transaction			
Date	Target/Issuer	Value (\$mm)		Buyers/Investors	Subsector	Target Business Description
	Eclipse Foods Co	\$40.0	Private Placement	Forerunner Ventures; Initialized Capital Management, LLC; Sozo Ventures, LLC; Gaingels, LLC; KBW Ventures, Inc.	Packaged Food	Eclipse Foods Co manufactures plant-based dairy products that are indistinguishable from animal dairy products including, ice cream, cream cheese, and sour cream. The company use novel plant-processing technology to give dairy flavor, texture, and functionality without the health, environmental, and welfare issues attached to traditional dairy. Eclipse Foods Co was incorporated in 2019 and is based in Berkeley, California.
06/22/2022	Chinova Bioworks Inc.	\$6.0	Private Placement	DSM Venturing B.V.; Rhapsody Venture Partners LLC; Rich Products Ventures	Ingredient	Chinova Bioworks Inc. develops personalized natural antimicrobials for the beverage industry. Its natural antimicrobials protect fresh juices from spoilage and enhance the shelf life of these products. The company was founded in 2016 and is based in Fredericton, Canada.
06/21/2022	EN-R-G Foods, LLC	\$15.0	Private Placement	-	Packaged Food	EN-R-G Foods, LLC, doing business as Honey Stinger, produces and sells honey- based nutritional foods. It offers energy and protein bars, waffles, gels, and chews for athletes. The company also sells logo wear. It serves its customers in the United States, Canada, and internationally. The company offers its products through dealers, distributors, and its online store. EN-R-G Foods, LLC was founded in 1954 and is based in Steamboat Springs, Colorado.
06/21/2022	Plantbaby, Inc.	\$4.0	Private Placement	Westech Investment Advisors, Inc.; The Fund; Big Idea Ventures, LLC; Two Culture Capital; Springbank Collective	Packaged Food	Plantbaby, Inc. produces organic plant-based foods and beverages. It also offers kid- friendly health food and dairy-free formulated milk for kids. The company was incorporated in 2020 and is based in San Diego, California.
06/21/2022	Dippin' Dots, LLC	\$222.0	M&A	J&J Snack Foods Corp. (NasdaqGS:JJSF)	Packaged Foods	Dippin' Dots, LLC produces and sells beaded ice cream products worldwide. It offers flavored ice cream and ice, frozen yogurt, sherbet, and no sugar added products. The company provides franchise options. It offers its products online, vending machine, and through theme parks, water parks, malls, fairs, festivals, movie theaters, stadiums and arenas, and convenience stores in the U.S. and internationally. The company was founded in 1988 and is based in Paducah, Kentucky.
06/16/2022	Unreal Deli Inc.	•	Private Placement	Gordon P. Getty Family Trust	Protein	Unreal Deli Inc. engages in the production of plant-based meats. It offers various meat slices. The company sells its product through grocery stores, delis, and sandwich chains, as well as through its online store. Unreal Deli Inc. was formerly known as Unreal Deli Corporation. The company was incorporated in 2019 and is based in Woodland Hills, California.
06/16/2022	KB Ingredients, LLC		M&A	Eurogerm USA, Inc.	Ingredients	KB Ingredients, LLC produces, distributes, and supplies food ingredients. The company was incorporated in 2004 and is based in Budd Lake, New Jersey.
06/15/2022	Nuts For Cheese	\$5.4	Private Placement	Forage Capital Partners	Packaged Food	Nuts For Cheese produces and sells vegan cashew cheeses. It offers products through stores in Canada. The company was founded in 2015 and is based in London, Canada.
06/14/2022	KOZ Water LLC	-	M&A	Golden Grail Technology Corp. (OTCPK:GOGY)	Non Alc Beverages	KOZ Water LLC offers premium purified and pH balanced water packaged in cans. The company was incorporated in 2019 and is based in Portland, Oregon. As of June 14, 2022, KOZ Water LLC operates as a subsidiary of Golden Grail Technology Corp.
06/07/2022	Syracuse Food Group, LLC		M&A	Standard Meat Company, LP	Protein	Syracuse Food Group, LLC, doing business as Syracuse Sausage Company, produces and supplies sausages and meatballs for restaurant chains, grocery stores, other food-service firms, and commercial food manufacturers, as well as co-pack products for other companies in the United States. The company was founded in 1982 and is based in Ponder, Texas.



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